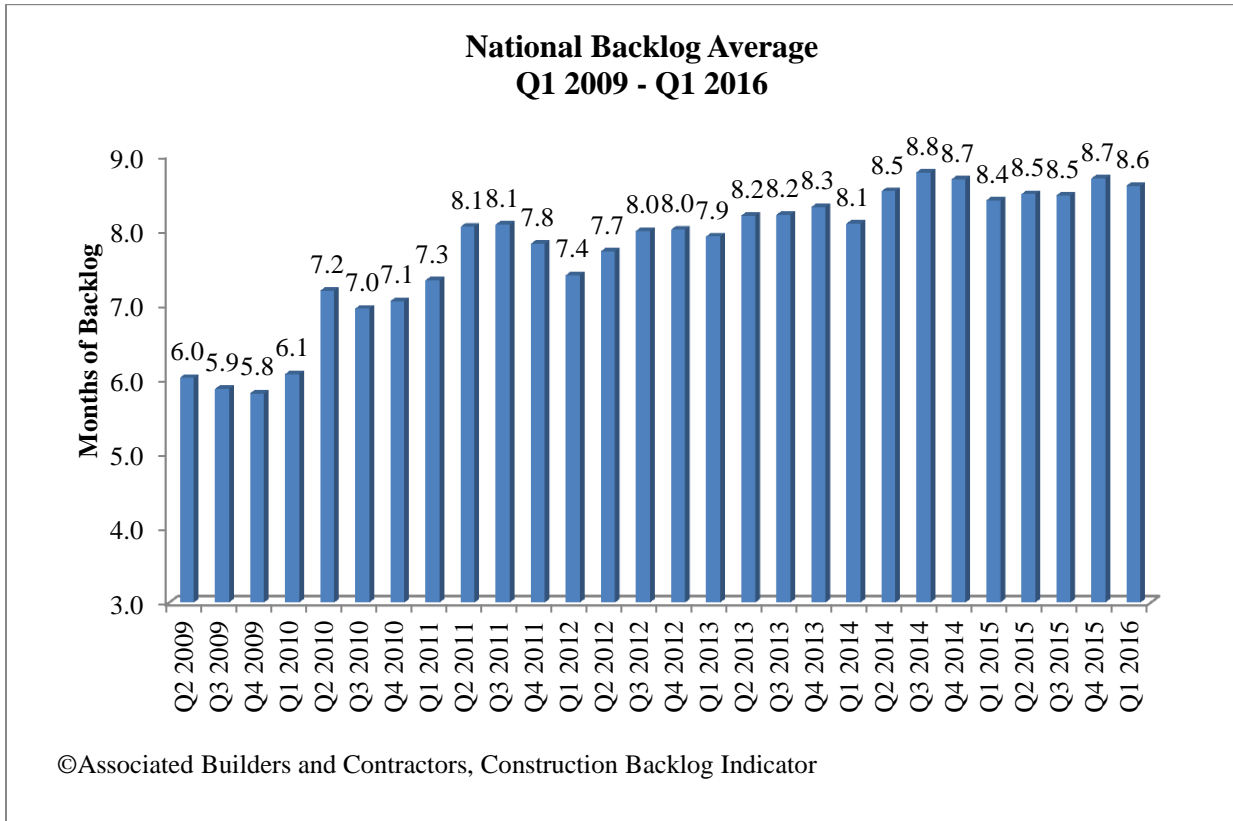




**Charts and Graphs Index**  
Q1 2009 – Q1 2016

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Average backlog measured in months

Quarter	Average Backlog (months)	Quarter	Average Backlog (months)
1 <sup>st</sup> Quarter, 2009	6.53	1 <sup>st</sup> Quarter, 2013	7.92
2 <sup>nd</sup> Quarter, 2009	6.02	2 <sup>nd</sup> Quarter, 2013	8.23
3 <sup>rd</sup> Quarter, 2009	5.87	3 <sup>rd</sup> Quarter, 2013	8.21
4 <sup>th</sup> Quarter, 2009	5.81	4 <sup>th</sup> Quarter, 2013	8.32
1 <sup>st</sup> Quarter, 2010	6.07	1 <sup>st</sup> Quarter, 2014	8.09
2 <sup>nd</sup> Quarter, 2010	7.19	2 <sup>nd</sup> Quarter, 2014	8.53
3 <sup>rd</sup> Quarter, 2010	6.95	3 <sup>rd</sup> Quarter, 2014	8.78
4 <sup>th</sup> Quarter, 2010	7.05	4 <sup>th</sup> Quarter, 2014	8.69
1 <sup>st</sup> Quarter, 2011	7.33	1 <sup>st</sup> Quarter, 2015	8.41
2 <sup>nd</sup> Quarter, 2011	8.06	2 <sup>nd</sup> Quarter, 2015	8.49
3 <sup>rd</sup> Quarter, 2011	8.08	3 <sup>rd</sup> Quarter, 2015	8.47
4 <sup>th</sup> Quarter, 2011	7.82	4 <sup>th</sup> Quarter, 2015	8.70
1 <sup>st</sup> Quarter, 2012	7.40	1 <sup>st</sup> Quarter, 2016	8.63
2 <sup>nd</sup> Quarter, 2012	7.72		
3 <sup>rd</sup> Quarter, 2012	7.99		
4 <sup>th</sup> Quarter, 2012	8.01		

## Average backlog measured in months by industry

Quarter	Commercial & Institutional	Heavy Industrial	Infrastructure
1 <sup>st</sup> Quarter, 2009	6.77	6.33	5.40
2 <sup>nd</sup> Quarter, 2009	6.02	5.61	7.61
3 <sup>rd</sup> Quarter, 2009	5.54	5.49	10.63
4 <sup>th</sup> Quarter, 2009	5.61	6.11	9.86
1 <sup>st</sup> Quarter, 2010	5.90	6.50	9.33
2 <sup>nd</sup> Quarter, 2010	6.96	6.83	10.39
3 <sup>rd</sup> Quarter, 2010	6.79	6.47	9.66
4 <sup>th</sup> Quarter, 2010	7.01	6.63	8.89
1 <sup>st</sup> Quarter, 2011	7.26	6.57	8.73
2 <sup>nd</sup> Quarter, 2011	8.63	5.38	7.88
3 <sup>rd</sup> Quarter, 2011	8.42	5.89	9.23
4 <sup>th</sup> Quarter, 2011	7.81	5.68	9.18
1 <sup>st</sup> Quarter, 2012	7.65	5.24	8.66
2 <sup>nd</sup> Quarter, 2012	7.78	5.92	10.08
3 <sup>rd</sup> Quarter, 2012	8.03	6.73	9.29
4 <sup>th</sup> Quarter, 2012	8.13	6.23	9.81
1 <sup>st</sup> Quarter, 2013	8.20	5.67	9.69
2 <sup>nd</sup> Quarter, 2013	8.66	5.80	8.96
3 <sup>rd</sup> Quarter, 2013	8.84	4.44	7.12
4 <sup>th</sup> Quarter, 2013	8.91	4.47	7.07
1 <sup>st</sup> Quarter, 2014	8.44	5.08	7.93
2 <sup>nd</sup> Quarter, 2014	8.90	6.00	8.61
3 <sup>rd</sup> Quarter, 2014	8.91	6.71	9.53
4 <sup>th</sup> Quarter, 2014	8.70	6.55	9.99
1 <sup>st</sup> Quarter, 2015	8.19	6.75	9.95
2 <sup>nd</sup> Quarter, 2015	8.09	7.26	9.84
3 <sup>rd</sup> Quarter, 2015	8.23	7.07	9.90
4 <sup>th</sup> Quarter, 2015	8.03	6.64	12.20
1 <sup>st</sup> Quarter, 2016	8.07	6.86	11.21

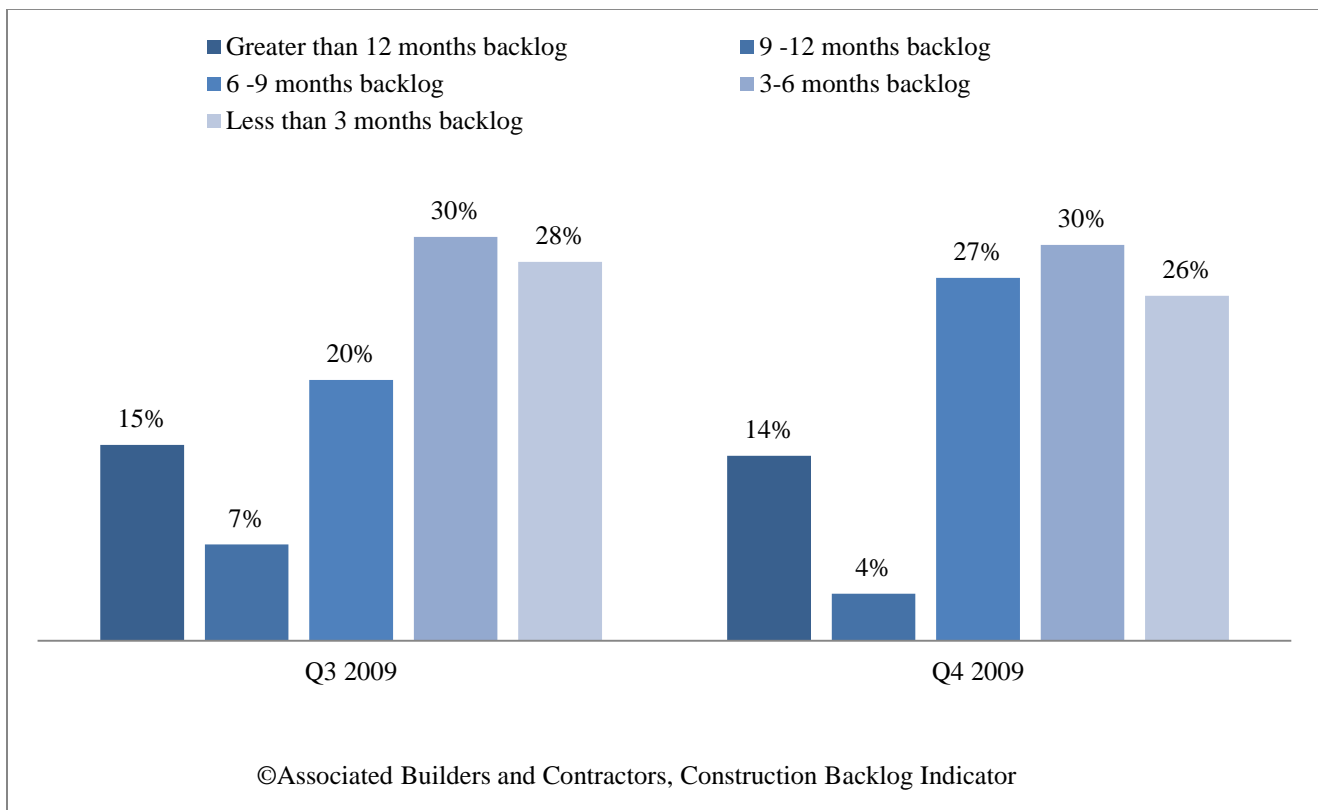
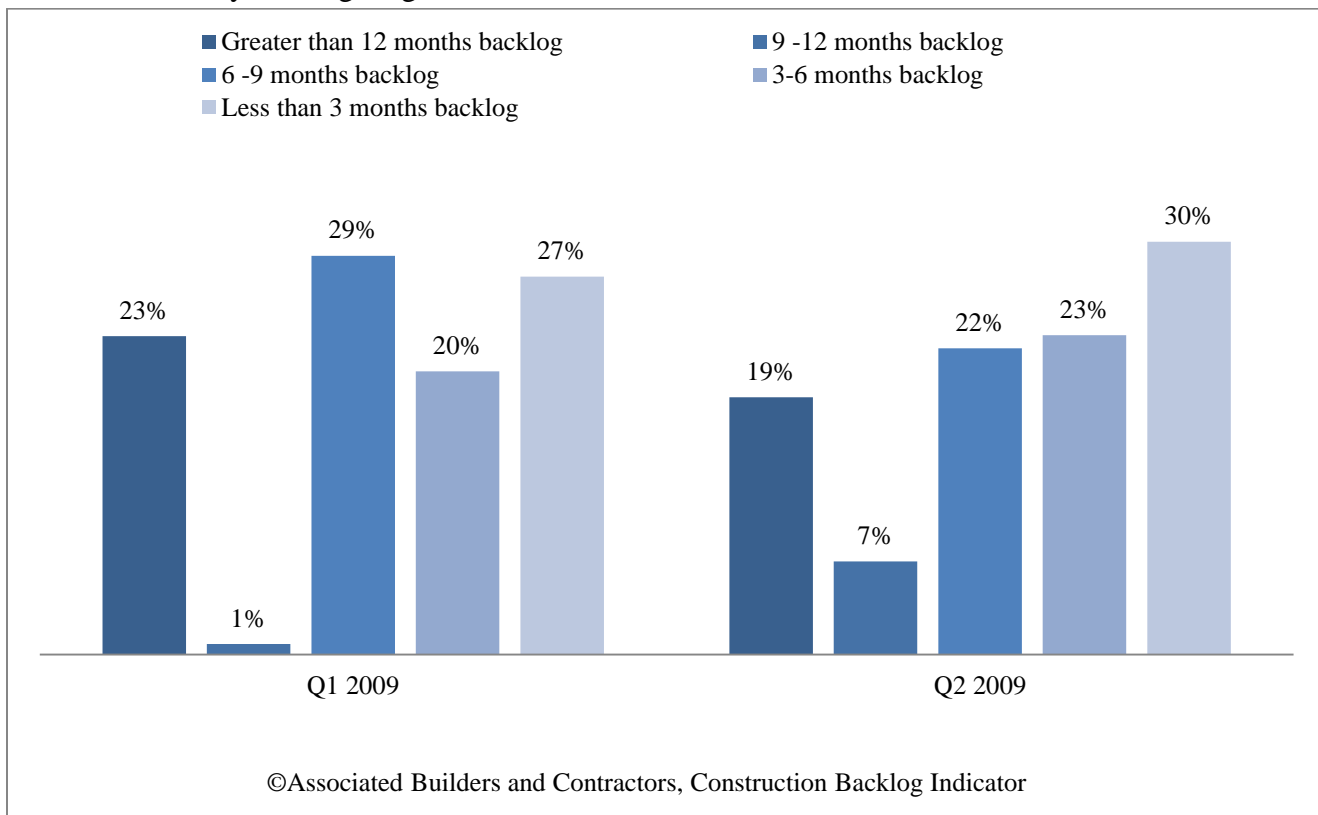
Average backlog measured in months by region

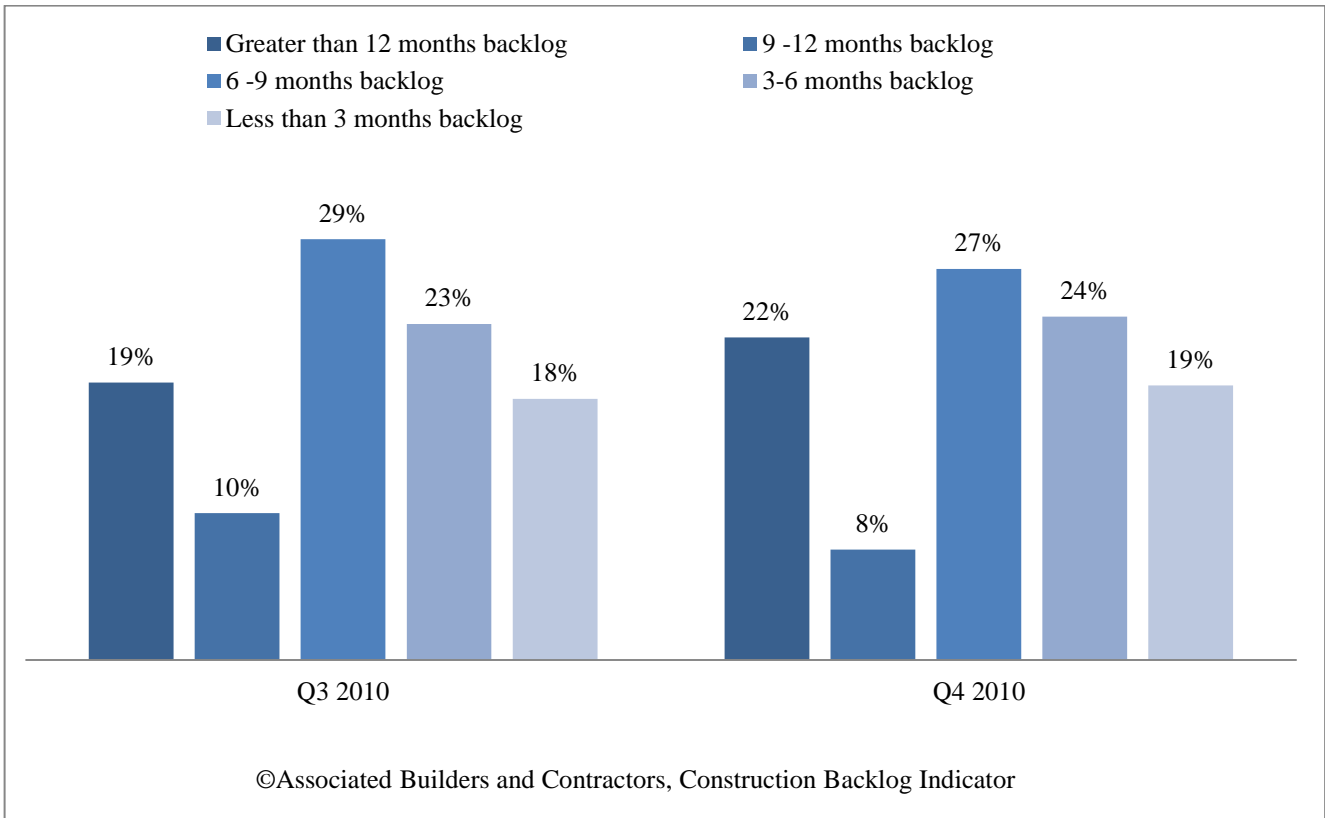
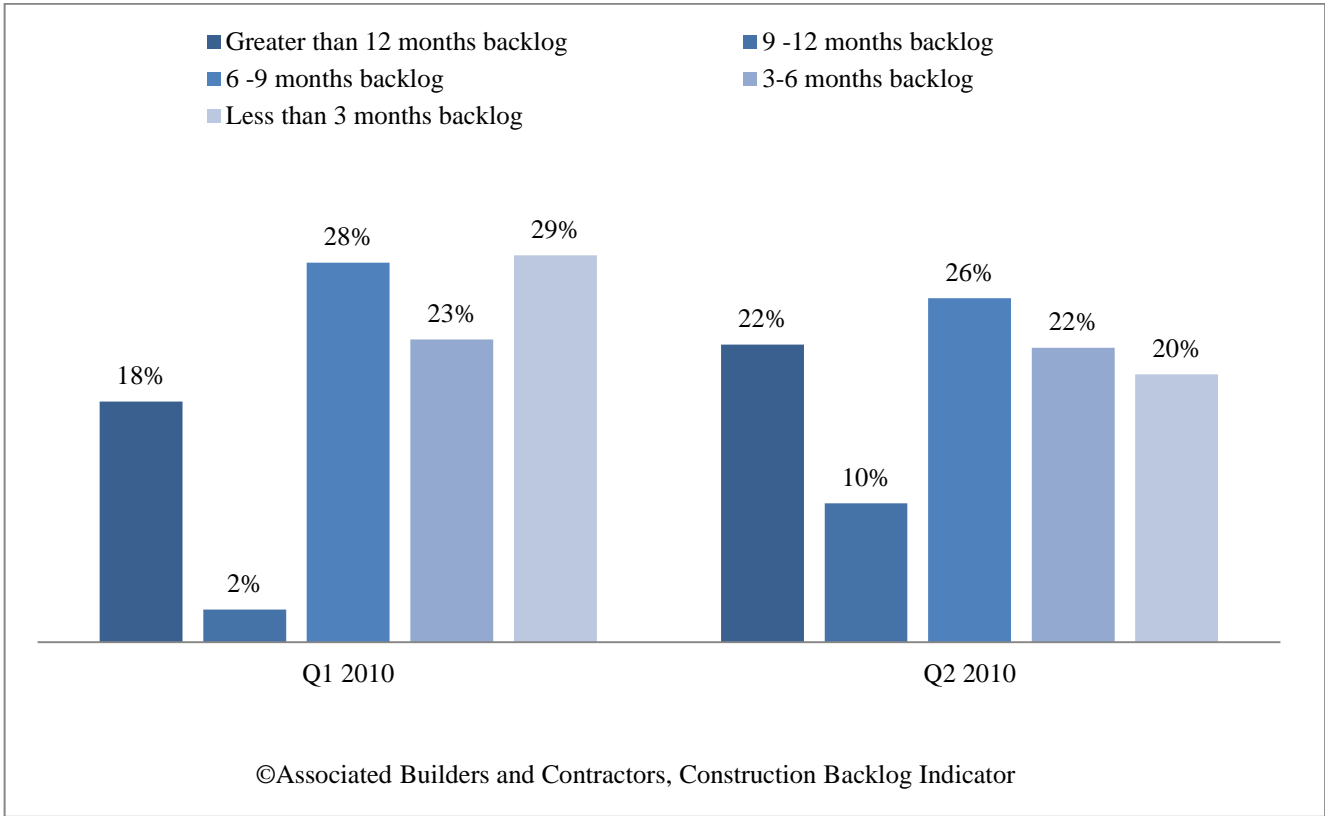
Quarter	Northeast	South	Middle States	West
1 <sup>st</sup> Quarter, 2009	5.54	8.15	5.11	6.70
2 <sup>nd</sup> Quarter, 2009	4.96	7.26	5.03	6.37
3 <sup>rd</sup> Quarter, 2009	5.81	5.91	5.52	6.41
4 <sup>th</sup> Quarter, 2009	5.41	6.54	4.93	6.35
1 <sup>st</sup> Quarter, 2010	6.33	6.41	5.23	6.06
2 <sup>nd</sup> Quarter, 2010	7.19	7.43	6.69	7.33
3 <sup>rd</sup> Quarter, 2010	8.01	6.98	5.77	6.85
4 <sup>th</sup> Quarter, 2010	7.01	7.78	6.22	5.80
1 <sup>st</sup> Quarter, 2011	7.34	8.16	6.21	6.24
2 <sup>nd</sup> Quarter, 2011	7.23	9.30	6.94	7.94
3 <sup>rd</sup> Quarter, 2011	7.52	9.41	6.50	7.40
4 <sup>th</sup> Quarter, 2011	7.99	8.92	6.53	6.11
1 <sup>st</sup> Quarter, 2012	6.87	8.88	6.34	6.57
2 <sup>nd</sup> Quarter, 2012	7.28	8.75	6.73	7.50
3 <sup>rd</sup> Quarter, 2012	7.62	8.45	6.97	8.93
4 <sup>th</sup> Quarter, 2012	8.21	8.91	6.61	7.83
1 <sup>st</sup> Quarter, 2013	8.86	9.27	5.51	7.11
2 <sup>nd</sup> Quarter, 2013	9.41	9.05	6.32	8.21
3 <sup>rd</sup> Quarter, 2013	8.23	9.79	6.15	7.38
4 <sup>th</sup> Quarter, 2013	8.43	9.65	6.40	7.91
1 <sup>st</sup> Quarter, 2014	8.34	9.14	6.16	8.09
2 <sup>nd</sup> Quarter, 2014	9.36	8.88	6.42	9.22
3 <sup>rd</sup> Quarter, 2014	10.17	8.98	6.93	9.42
4 <sup>th</sup> Quarter, 2014	10.18	9.29	7.02	7.42
1 <sup>st</sup> Quarter, 2015	9.14	9.84	6.97	5.54
2 <sup>nd</sup> Quarter, 2015	8.85	9.80	7.33	6.77
3 <sup>rd</sup> Quarter, 2015	8.54	10.29	6.48	7.78
4 <sup>th</sup> Quarter, 2015	8.41	11.19	6.6	7.06
1 <sup>st</sup> Quarter, 2016	8.19	10.11	7.55	6.94

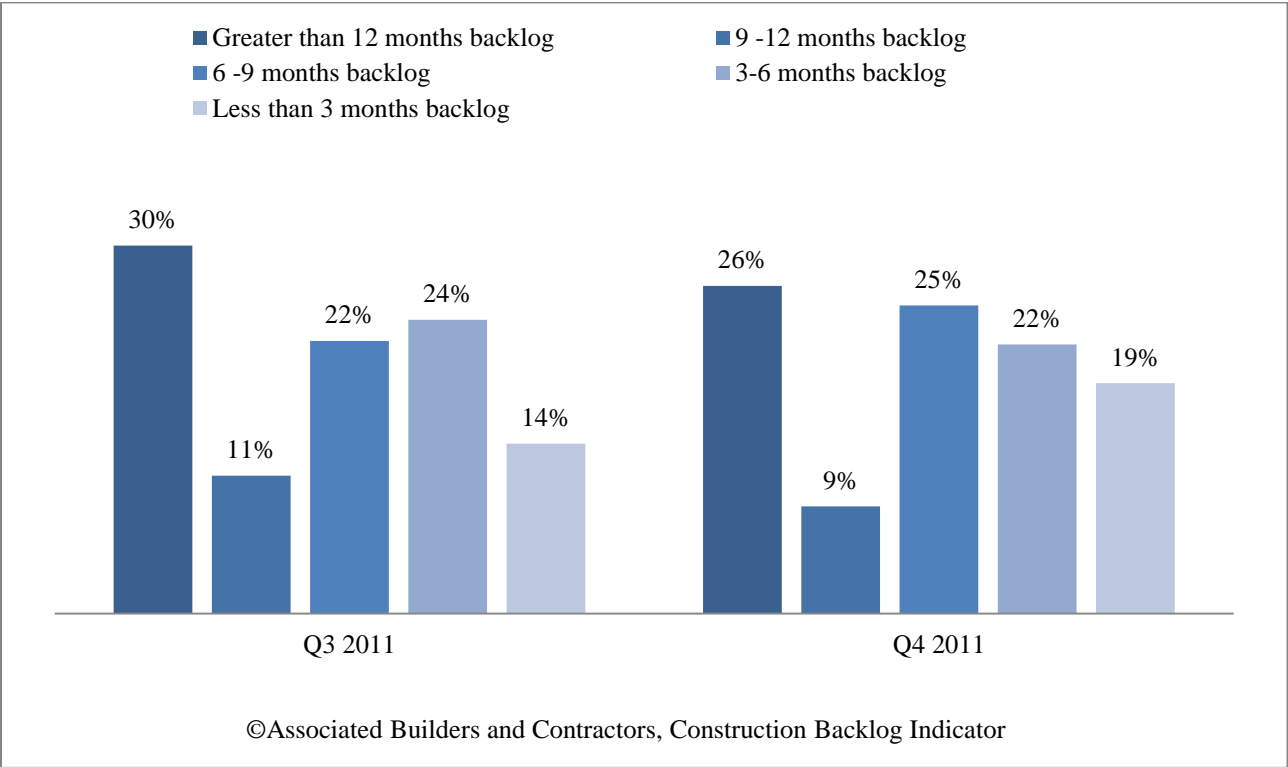
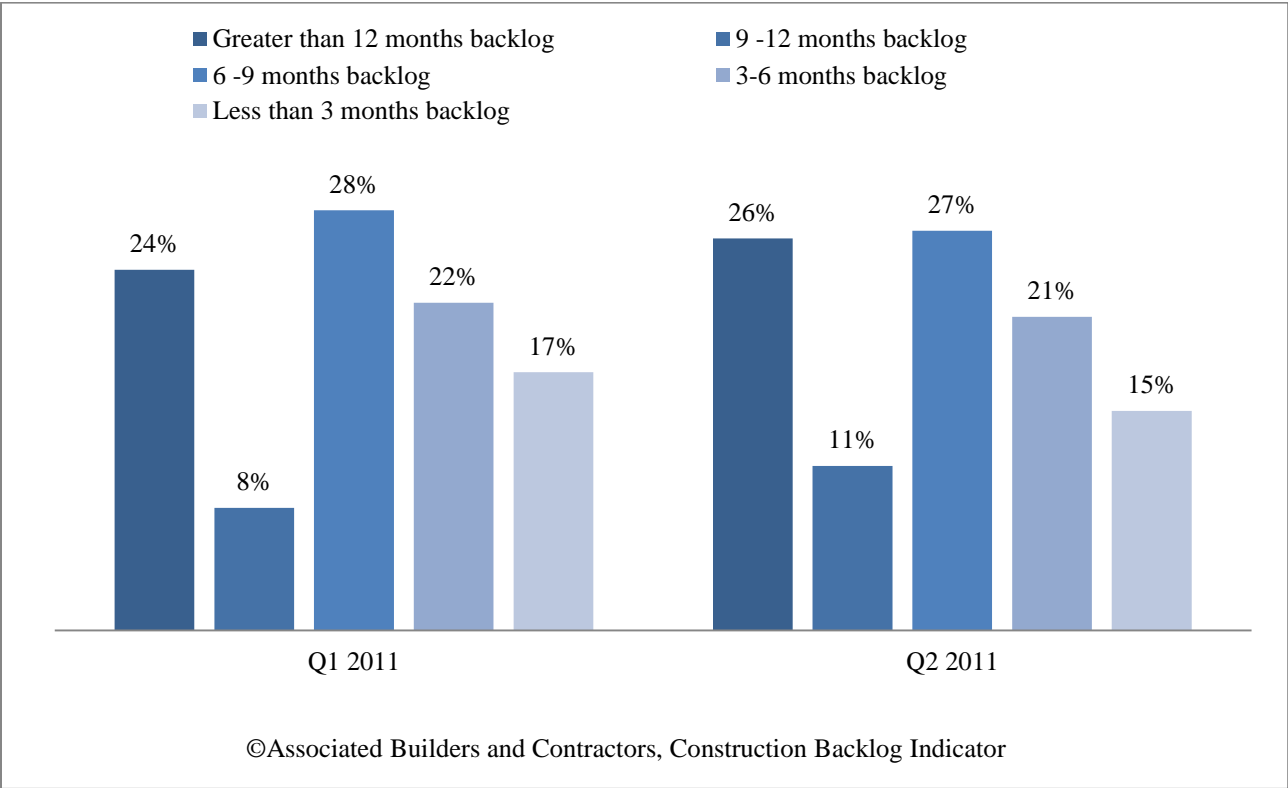
## Average backlog measured in months by company size

Quarter	Revenue less than \$30 million	\$30 million and \$50 million	\$50 million and \$100 million	\$100 million or more
1 <sup>st</sup> Quarter, 2009	5.44	4.99	7.22	9.70
2 <sup>nd</sup> Quarter, 2009	4.79	4.61	7.21	9.12
3 <sup>rd</sup> Quarter, 2009	5.34	4.91	7.35	7.06
4 <sup>th</sup> Quarter, 2009	4.98	5.49	5.85	8.19
1 <sup>st</sup> Quarter, 2010	4.98	6.40	6.52	8.35
2 <sup>nd</sup> Quarter, 2010	6.18	7.05	8.34	9.12
3 <sup>rd</sup> Quarter, 2010	6.21	6.64	8.16	8.13
4 <sup>th</sup> Quarter, 2010	6.28	5.60	8.49	9.13
1 <sup>st</sup> Quarter, 2011	6.37	6.50	8.98	9.62
2 <sup>nd</sup> Quarter, 2011	7.45	6.72	9.83	9.31
3 <sup>rd</sup> Quarter, 2011	7.12	7.25	9.70	9.79
4 <sup>th</sup> Quarter, 2011	7.17	7.42	8.85	9.50
1 <sup>st</sup> Quarter, 2012	6.72	9.33	8.87	9.14
2 <sup>nd</sup> Quarter, 2012	6.89	9.14	9.78	9.62
3 <sup>rd</sup> Quarter, 2012	6.95	10.96	10.12	9.99
4 <sup>th</sup> Quarter, 2012	6.82	9.87	9.80	10.80
1 <sup>st</sup> Quarter, 2013	6.65	8.08	10.53	11.23
2 <sup>nd</sup> Quarter, 2013	6.96	7.58	11.57	12.25
3 <sup>rd</sup> Quarter, 2013	7.31	7.36	11.91	11.15
4 <sup>th</sup> Quarter, 2013	7.64	7.32	11.52	11.11
1st Quarter, 2014	7.16	7.90	10.69	11.70
2 <sup>nd</sup> Quarter, 2014	7.59	8.97	10.30	11.16
3 <sup>rd</sup> Quarter, 2014	8.26	8.01	9.94	11.22
4 <sup>th</sup> Quarter, 2014	8.05	8.53	10.54	10.69
1st Quarter, 2015	7.28	8.75	10.45	10.43
2 <sup>nd</sup> Quarter, 2015	7.54	9.61	10.45	10.66
3rd Quarter, 2015	7.26	9.87	10.28	11.15
4 <sup>th</sup> Quarter, 2015	7.22	12.07	10.24	11.8
1 <sup>st</sup> Quarter, 2016	7.36	10.80	8.65	12.25

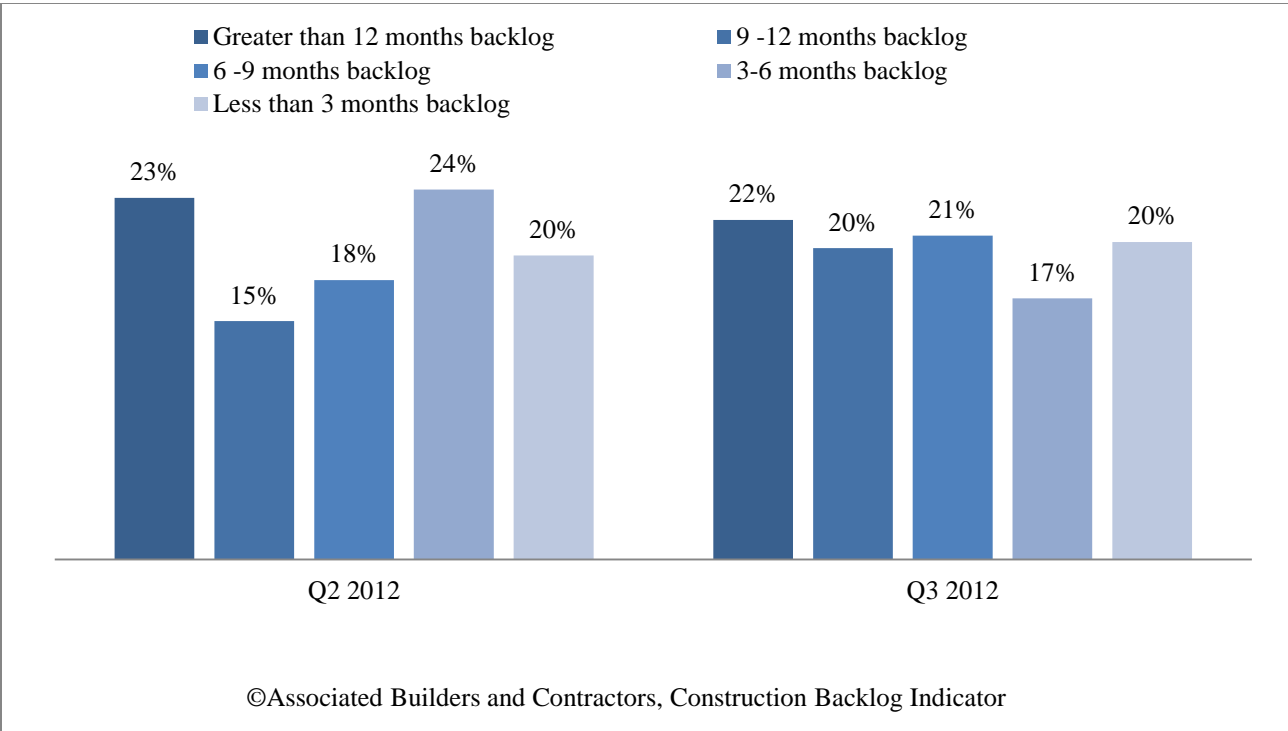
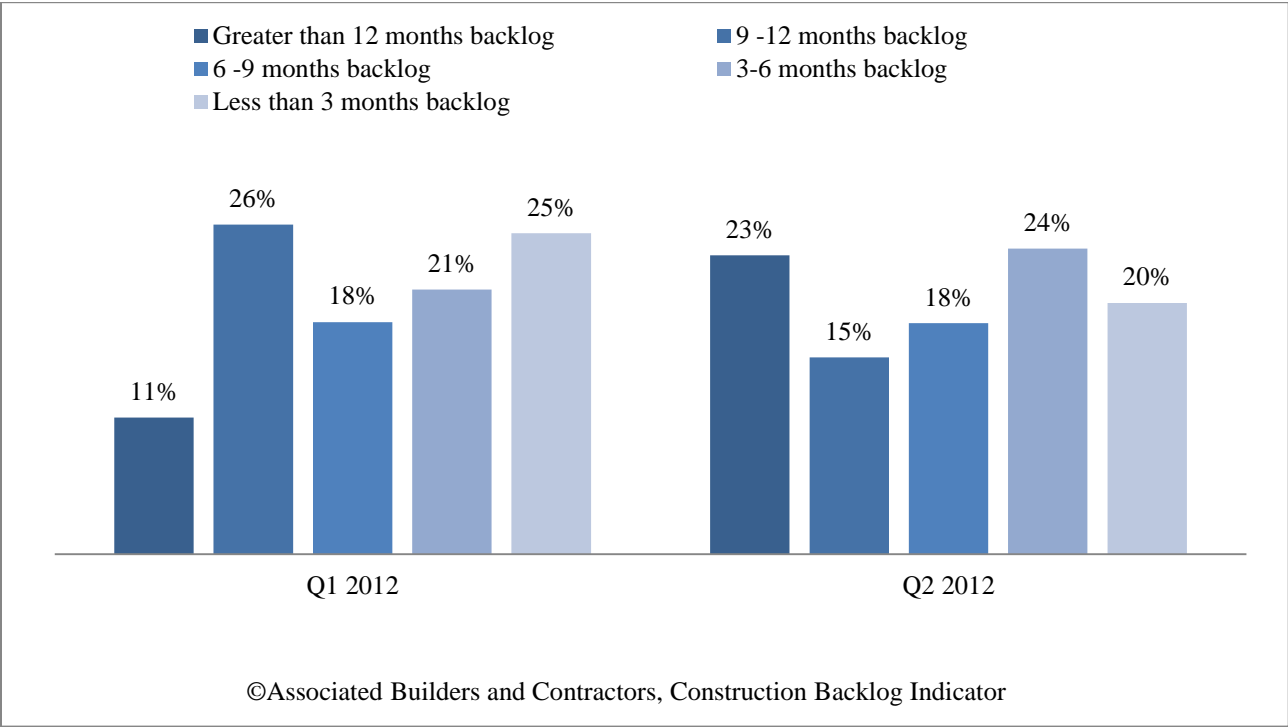
### Distribution by backlog length

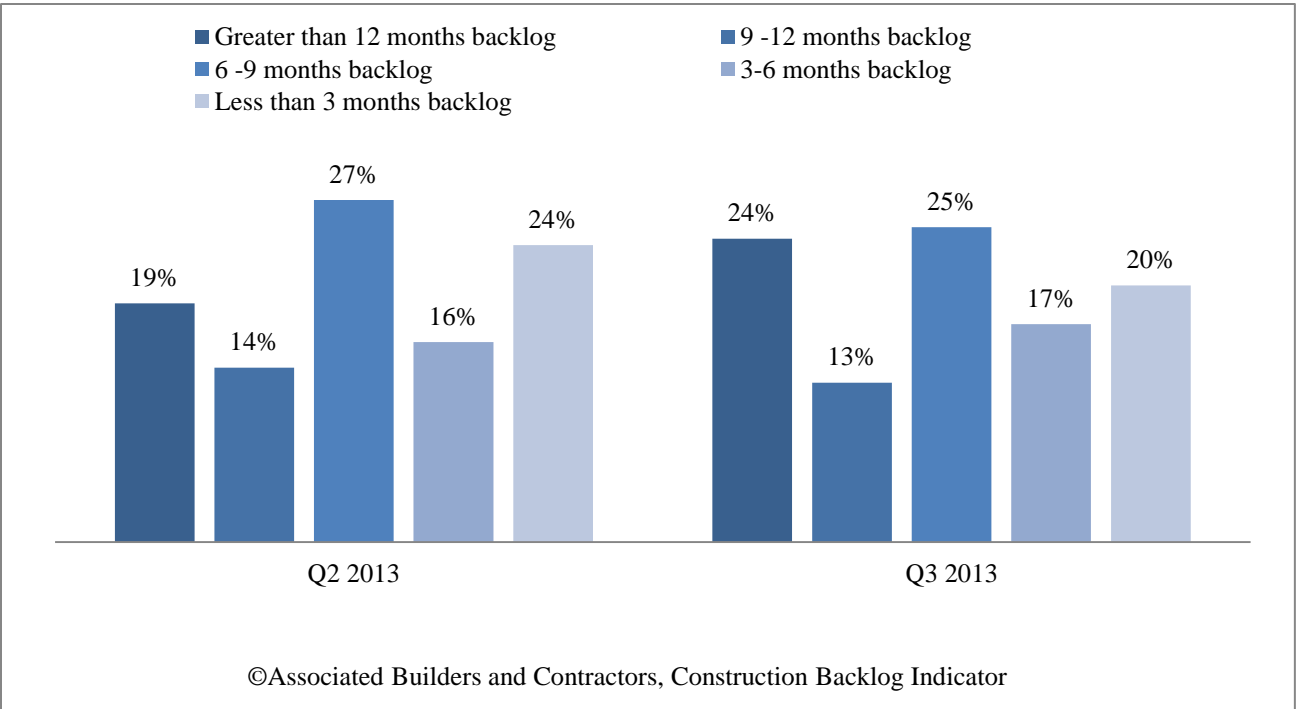
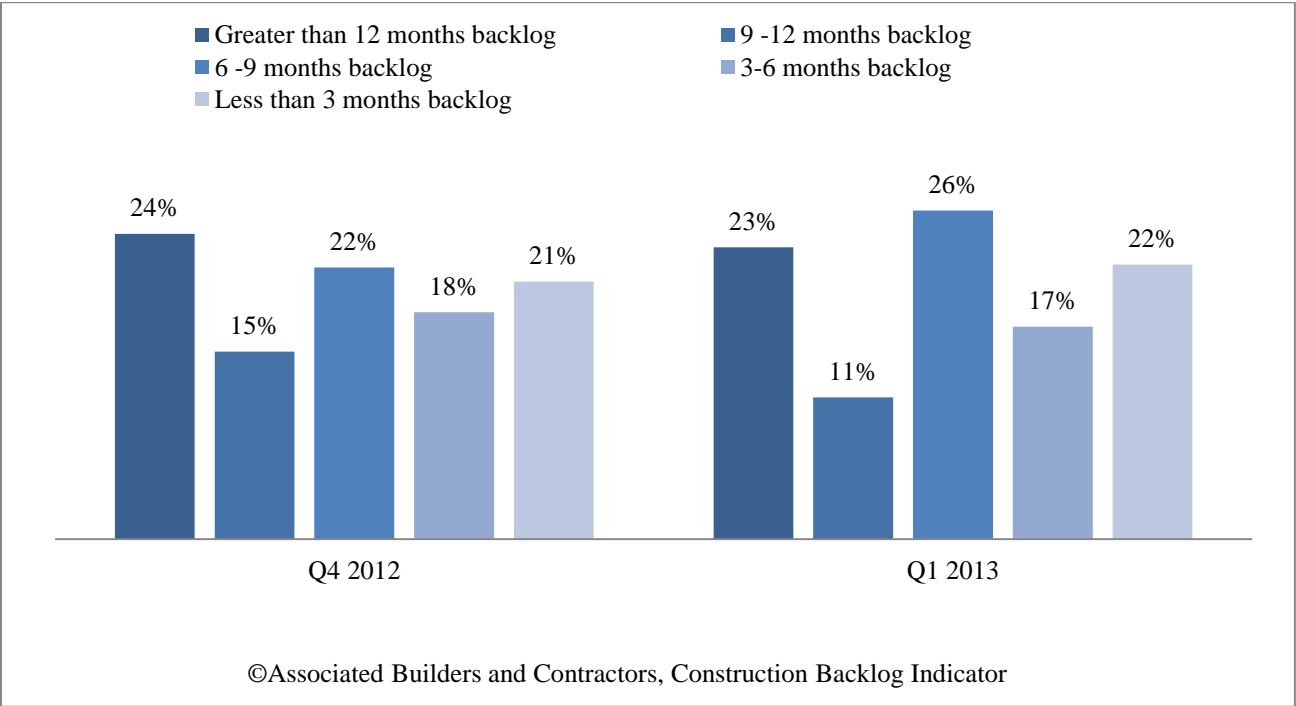


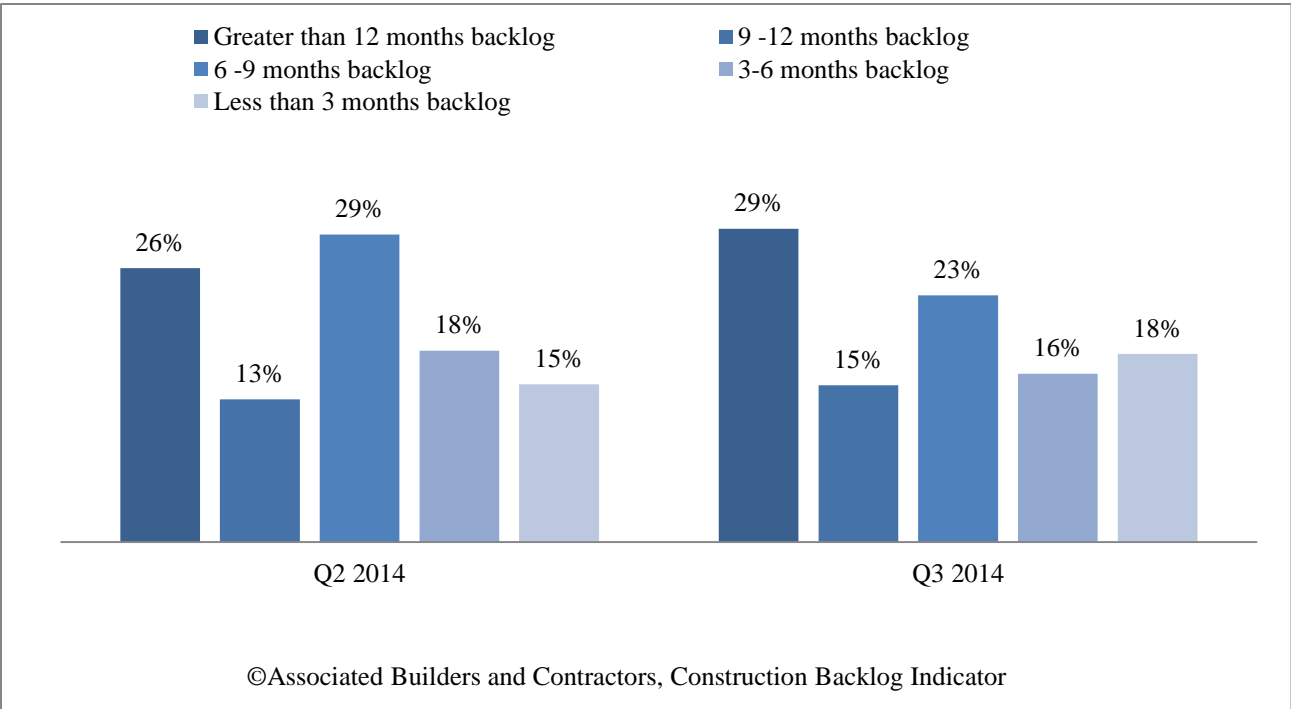
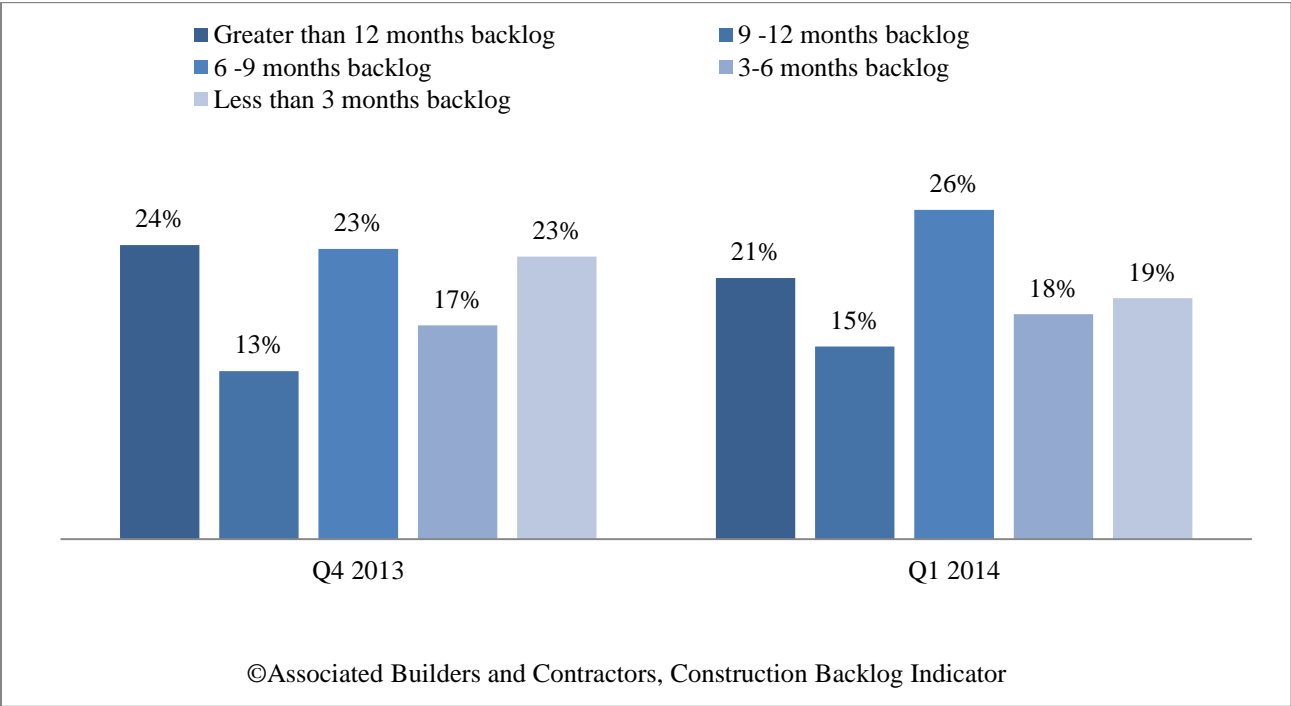


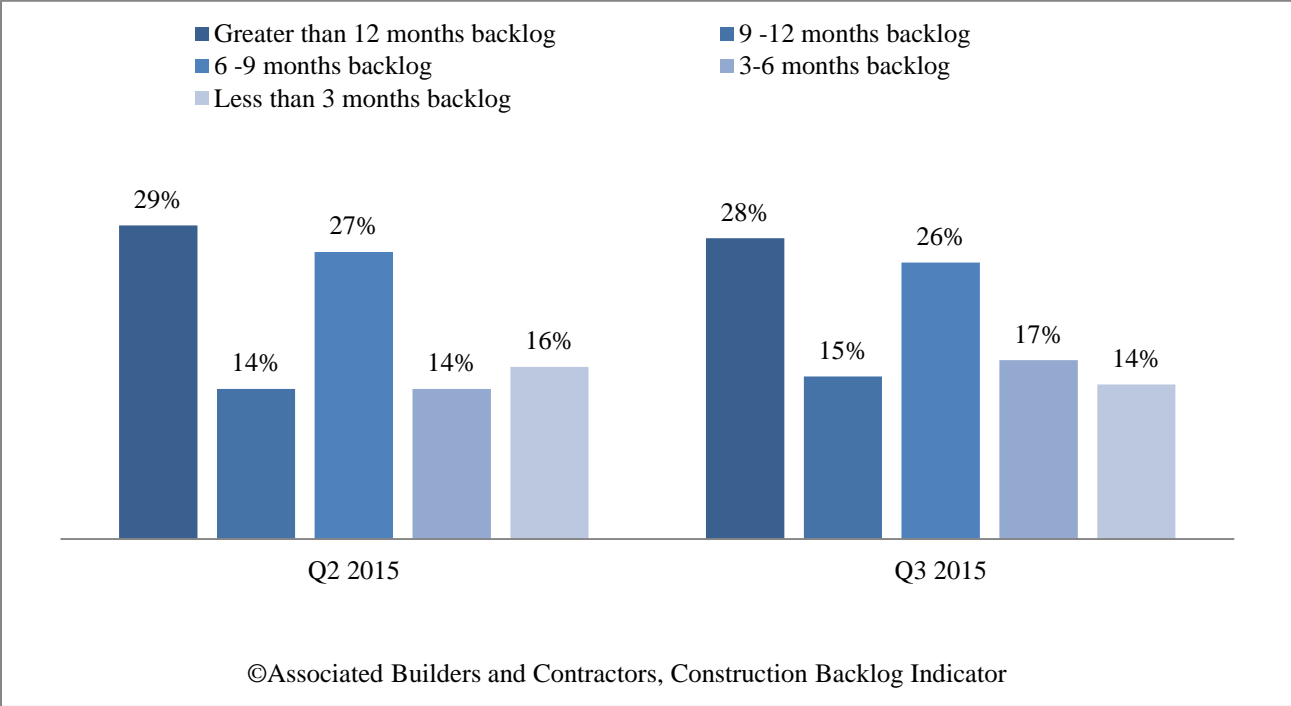
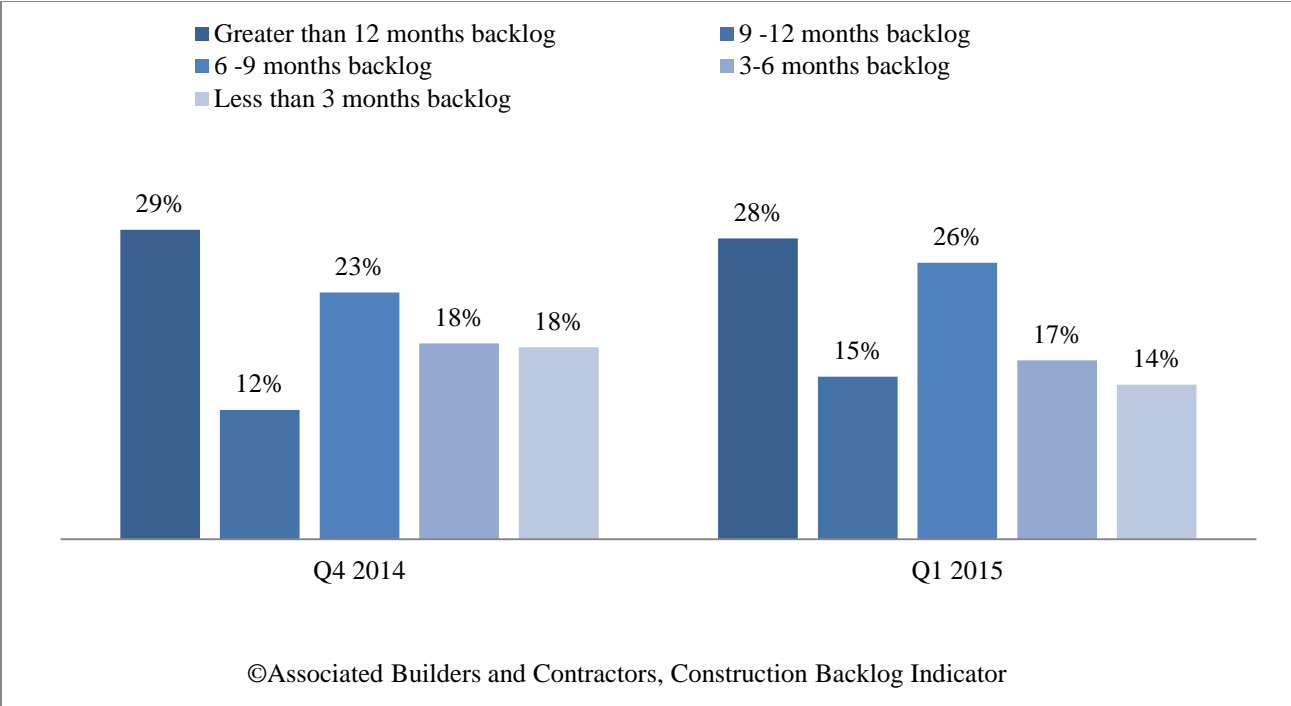


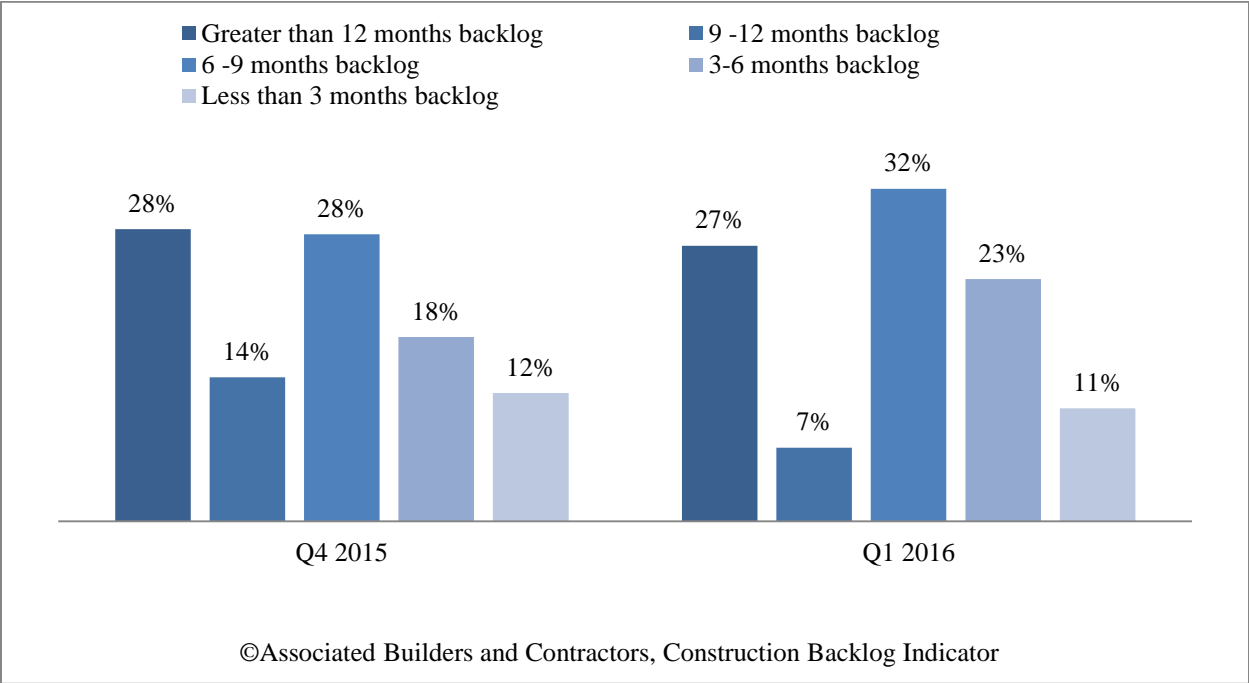
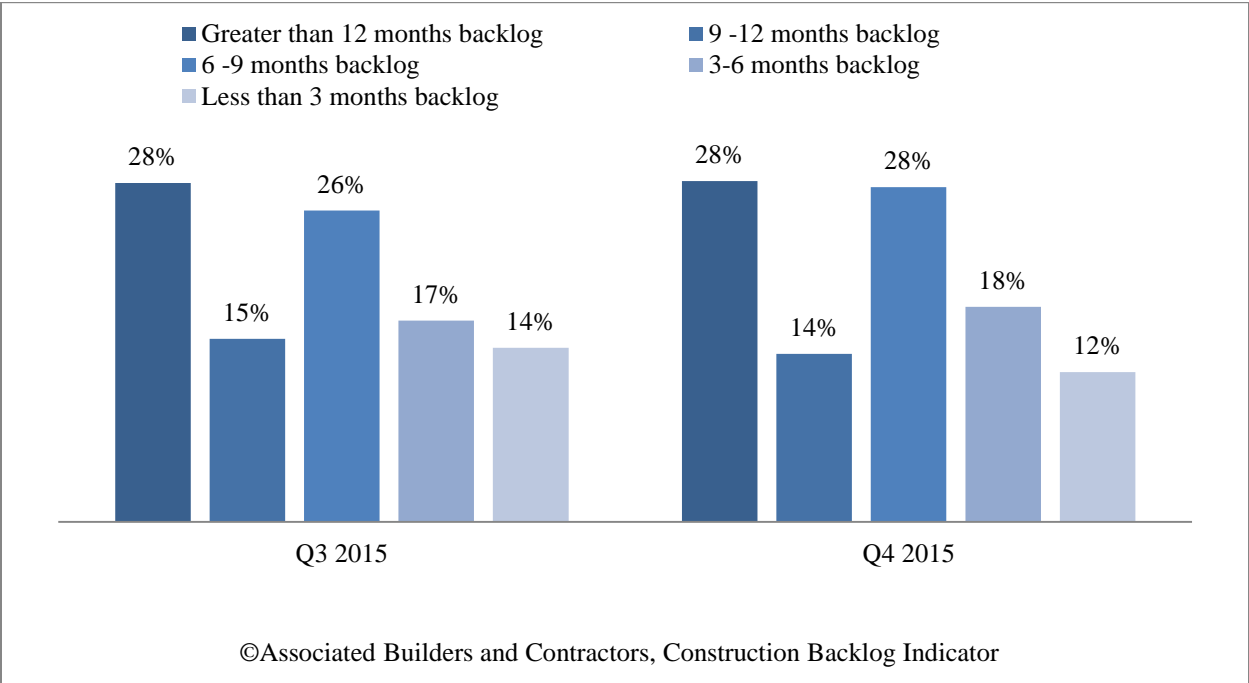




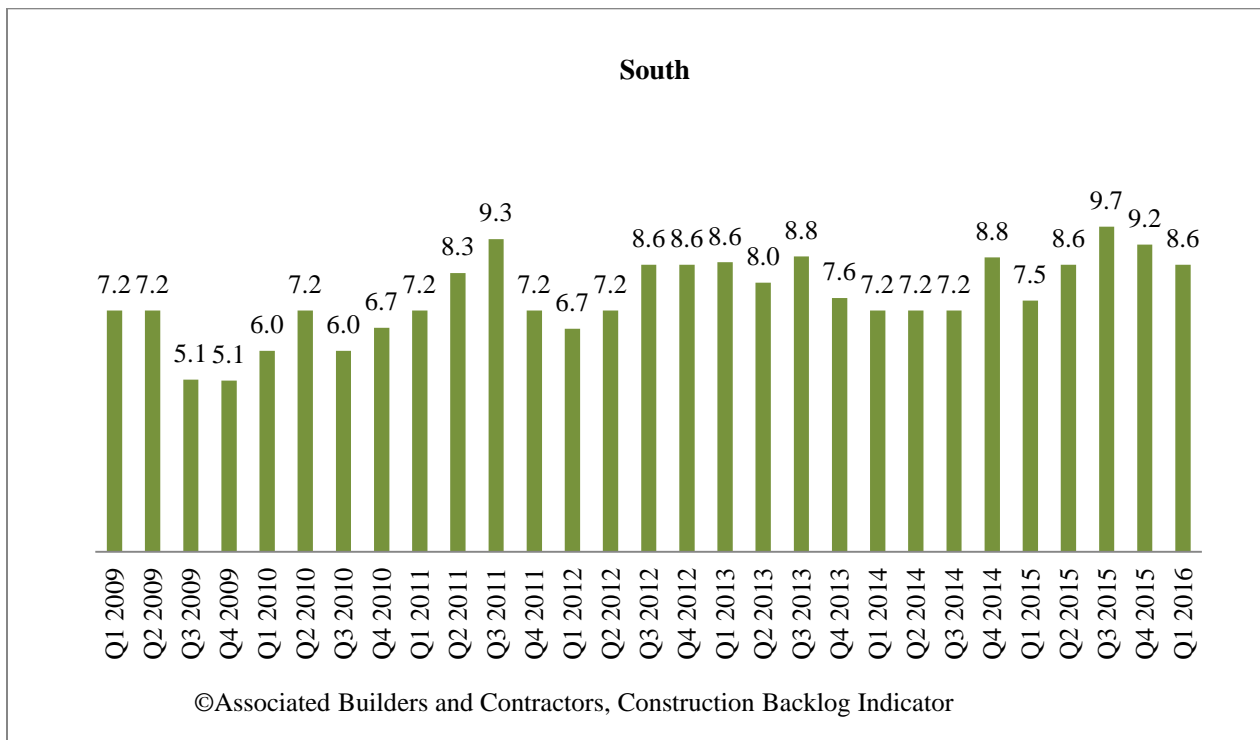
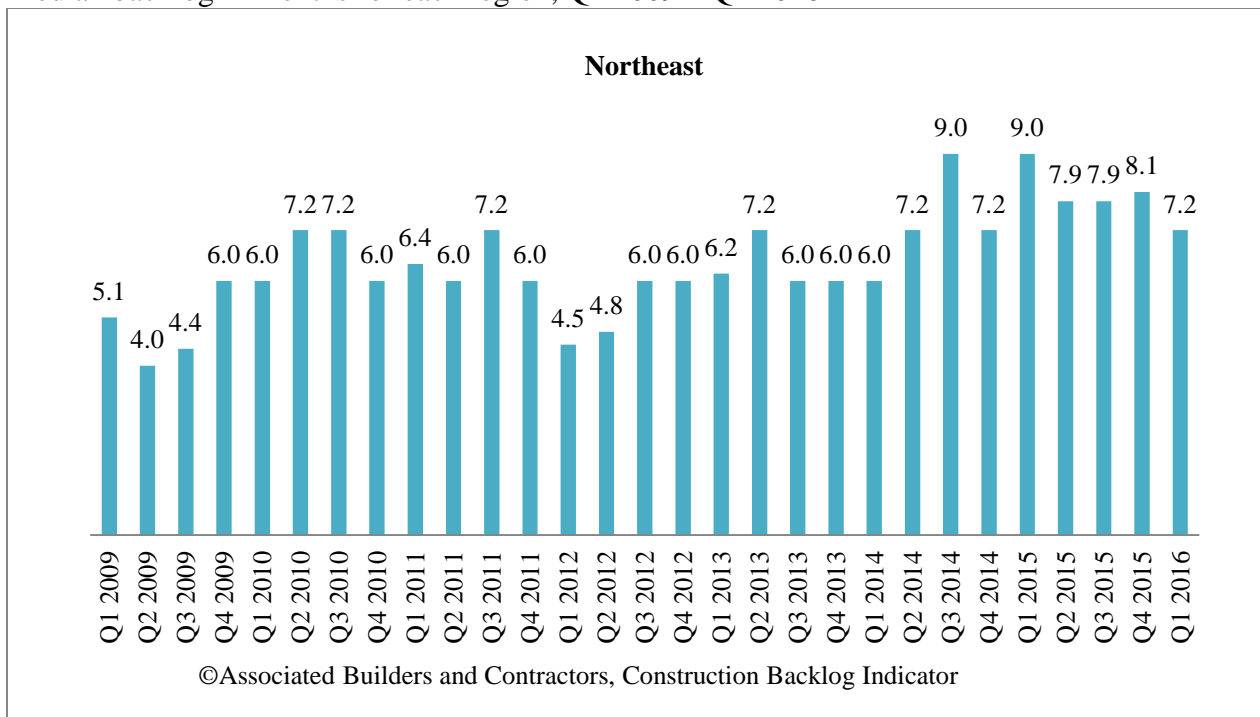




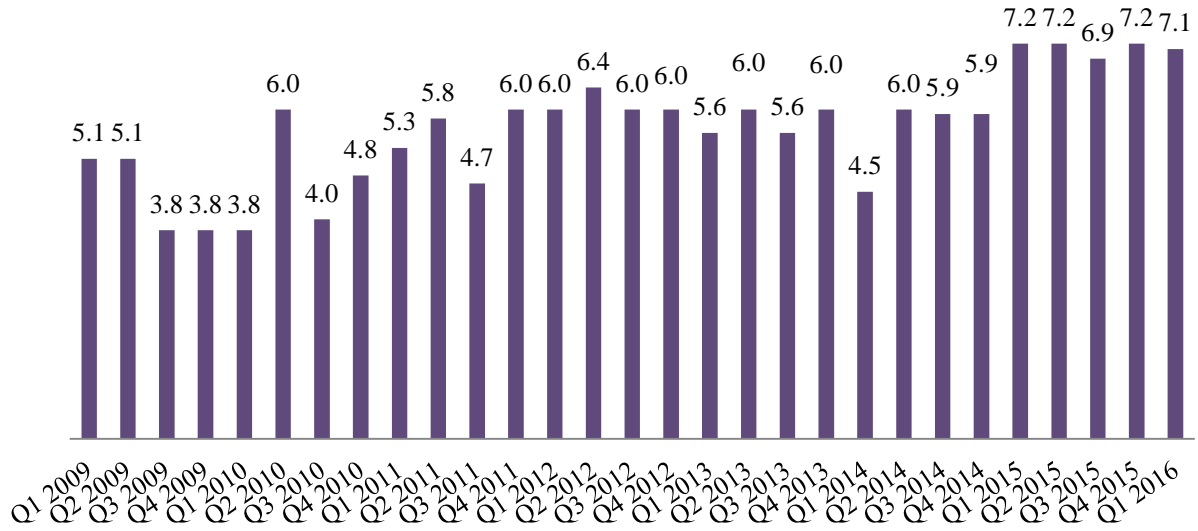




Median backlog in months for each region, Q1 2009 – Q1 2016

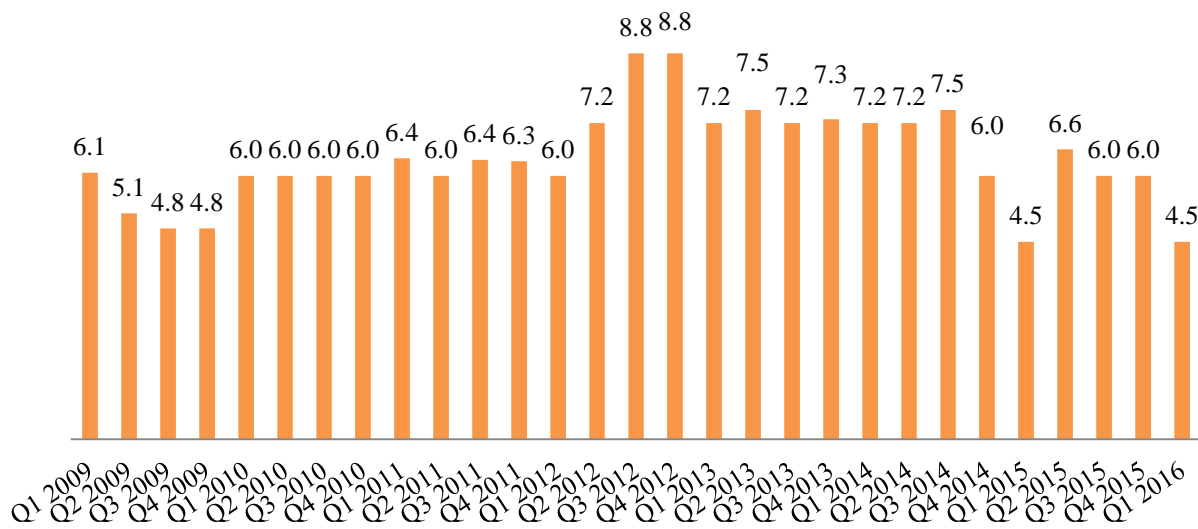


### Middle States



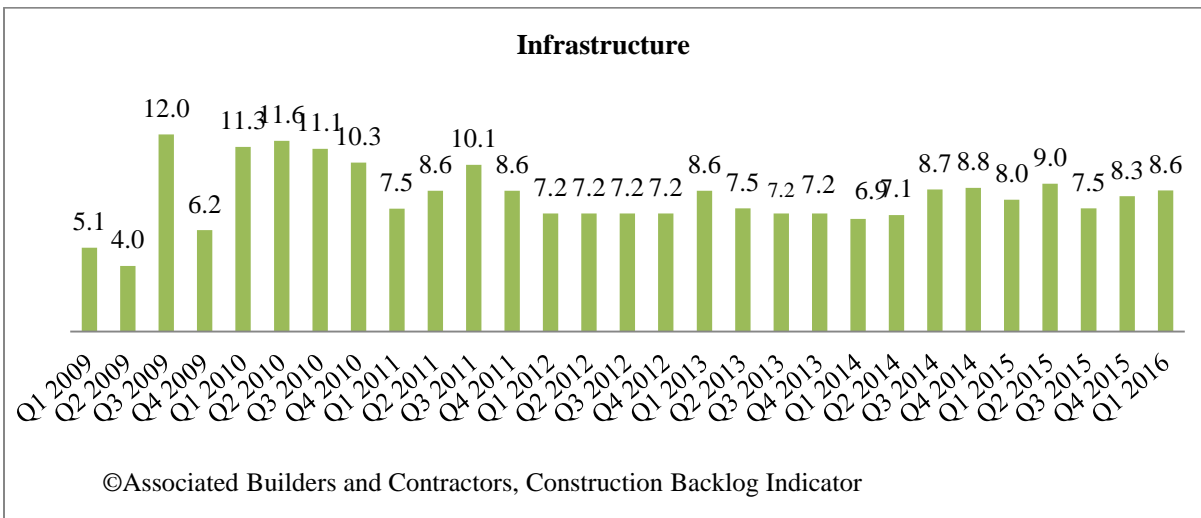
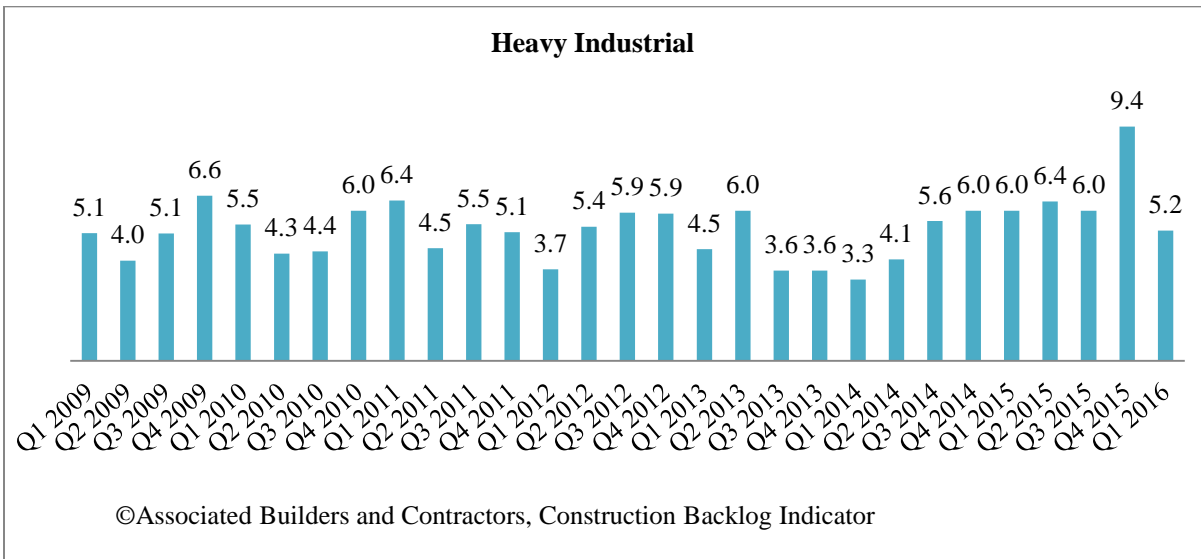
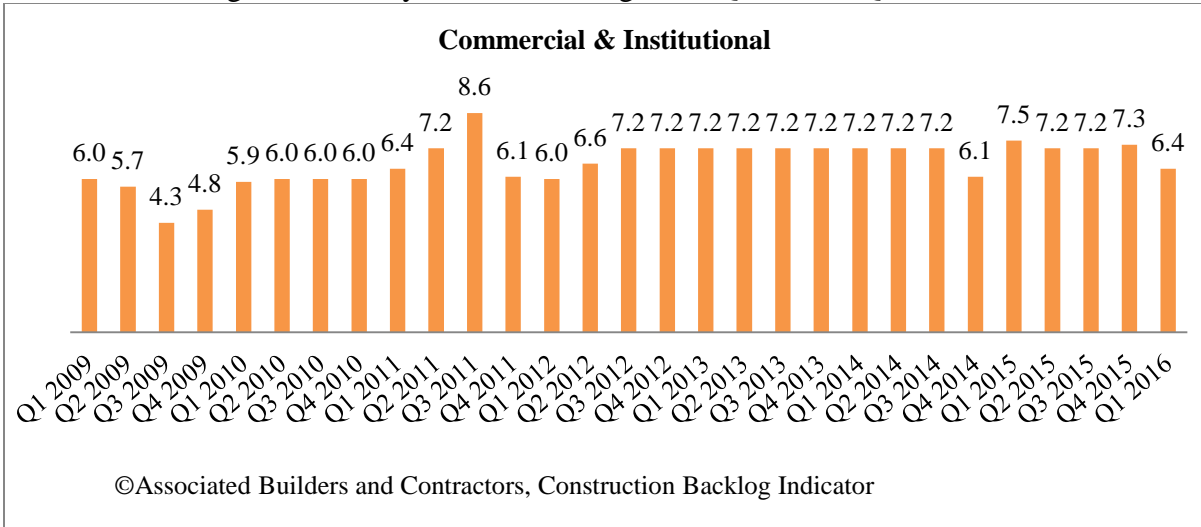
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### West



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Median backlog in months by construction segment, Q1 2009 – Q4 2015





Median backlog in months by firm size, Q1 2009 – Q4 2015

