

CONTENTS

- 2 Program Overview
- 2 Overview of Award Categories
- 3 Awards for General Contracting / Construction Management
- 4 Awards for Specialty Contracting
- 4 Entry Requirements
- 5 Judging Criteria



PROGRAM OVERVIEW

Your company has the opportunity to compete for honors in the construction industry's premier annual awards program — the ABC National Excellence in Construction Awards competition — recognizing the outstanding merit shop projects of the year.

All award winners will be recognized at a February 2013 awards celebration at the Harbor Beach Marriott Resort in Fort Lauderdale, Fla. The ceremony will feature a multi-media presentation highlighting the Eagle and Pyramid award winners, as well as an elegant printed program highlighting each award-winning project. All winners will be recognized in a special section of *Construction Executive* magazine, and news releases for Eagle Award winners will be distributed to national and regional construction-related media outlets.

OVERVIEW OF AWARD CATEGORIES

Awards may be presented in 48 categories. For detailed descriptions of each category, visit the Excellence in Construction website at www.abc.org/eic.

Eagle Award

A total of 48 first place Eagle Awards may be presented. Award winners will receive a specially designed eagle sculpture to signify construction's highest honor.

Pyramid Award

Up to two construction projects in each category will be eligible for a Pyramid Award. Award winners will receive a specially designed pyramid on a walnut base with an engraved bronze plaque.

ABC/DBIA Special Award

Through an ABC partnership with Design-Build Institute of America (DBIA), special recognition will be given to select Eagle Award winners for design-build projects. Once a project is selected as an Eagle Award winner, it is then considered for the Design-Build Special Award.

Greener Tomorrow Award

Special recognition will also be given to select Eagle Award Winners for LEED projects.

AWARDS FOR GENERAL CONTRACTING / CONSTRUCTION MANAGEMENT

There are 31 project award categories for companies that provide general contracting or construction management services. Please review the categories below to determine eligible projects. For detailed descriptions of each category, visit the Excellence in Construction website at www.abc.org/eic and click on "Category Descriptions." Each project may only be entered into one category of the competition per contract.

MEGA-PROJECTS

All projects regardless of type.

More than \$100 million

COMMERCIAL

Office buildings, banks, retail facilities, hotels and mixed use.

- Less than \$5 million
- \$5-\$10 million
- \$10-\$25 million
- \$25–\$100 million

COMMUNITY / PUBLIC SERVICE

Projects that enhance the community, using resources fully or partially donated by the contractor.

All contract amounts up to \$100 million

FEDERAL GOVERNMENT/MILITARY

All projects owned by the Federal Government.

- Less than \$10 million
- \$10–\$100 million

HEALTHCARE

Hospitals, assisted living, nursing homes and other licensed medical facilities.

- Less than \$10 million
- \$10-\$25 million
- \$25–\$100 million

HISTORICAL RESTORATION/ RENOVATION

Restoration of buildings registered as historical, or eligible to be registered as historical.

- Less than \$25 million
- \$25–\$100 million

INDUSTRIAL

Manufacturing plants and facilities, refineries and similar types of construction.

- Less than \$5 million
- \$5–\$15 million
- \$15–\$25 million
- \$25-\$100 million

INFRASTRUCTURE: HEAVY

Streets, highways, parks, dams and bridges.

 All contract amounts up to \$100 million

INSTITUTIONAL

Schools, churches, local government structures and similar types of construction.

- Less than \$5 million
- \$5–\$10 million
- \$10–\$25 million
- \$25–\$100 million

PRE-ENGINEERED BUILDING

Institutional, shopping centers, banks and manufacturing plants.

All contract amounts up to \$100 million

PUBLIC WORKS / ENVIRONMENTAL

Water treatment plants and sewage treatment plants.

All contract amounts up to \$100 million

RENOVATION

Renovation or restoration of non-historical existing buildings.

- Less than \$4 million
- \$4-\$10 million
- \$10–\$100 million

RESIDENTIAL

Residential, including independent living retirement communities.

- Single-family projects, all contract amounts up to \$100 million
- Multi-family projects and condominiums, all contract amounts up to \$100 million

OTHER CONSTRUCTION

Construction not specifically referred to in the previous categories. Projects include theme parks, zoos, skate parks, water parks and other unique types of projects.

- Less than \$2 million
- \$2–\$100 million

48
award
categories

AWARDS FOR SPECIALTY CONTRACTING

There are 17 project award categories for companies that perform specialty contracting and do not act as the general contractor or construction manager. For detailed descriptions of each category, visit the Excellence in Construction website at www.abc.org/eic and click on "Category Descriptions." Each project may only be entered into one category of the competition per contract.

COMMUNITY / PUBLIC SERVICE

Projects that enhance the community, using resources fully or partially donated by the contractor.

All contract amounts

ELECTRICAL

All projects.

More than \$10 million

ELECTRICAL: COMMERCIAL

Schools, hospitals, outdoor lighting, institutional and shopping centers.

- Less than \$2 million
- \$2–\$10 million

ELECTRICAL: INDUSTRIAL

Manufacturing plants, processing plants, instrumentation and testing facilities involving motor control.

- Less than \$2 million
- \$2–\$10 million

MECHANICAL

All projects.

More than \$10 million

MECHANICAL: COMMERCIAL

Schools, hospitals, institutional and shopping centers.

- Less than \$2 million
- \$2–10 million

MECHANICAL: INDUSTRIAL

Manufacturing plants, processing plants and pneumatic controls.

Less than \$10 million

EXTERIORS

All contract amounts.

- Masonry, precast or stone
- All other exterior finishes

INTERIORS

- Acoustical, drywall, millwork or plaster
- All other interior finishes

SITEWORK / LANDSCAPE / HARDSCAPE

Interior/exterior, landscaping and parking lots.

All contract amounts

OTHER SPECIALTY CONSTRUCTION

Construction not specifically referred to in the previous categories.

- Less than \$1 million
- More than \$1 million

ENTRY REQUIREMENTS

Each entry must follow the entry requirements outlined in this award application. You may email questions to eic@abc.org.

Project Safety Requirement

No project that involves a prime, multiprime, subcontractor or any trade related work regardless of the type of contract, that has a safety-related fatality, is eligible to be considered for an award. If for any reason there is a question regarding this policy and application requirement, the applicant should submit to National ABC-EIC Committee for clarification and/or confirmation of eligibility prior to submission of a project for an award.

Previous ABC Chapter Award Winner Requirement

If the company's local ABC chapter has an awards program, the project must have won first or second place at the chapter's most recent competition. An exception to this

requirement may be granted if the applicant submits a letter from the ABC chapter president explaining the reason the project qualifies to be entered at the national award level; for example, the chapter does not have an award category for the applicant's project or the chapter does not hold a competition. This letter must be included in your entry binder.

Completion of Project Requirement

To be eligible for award consideration, the project must be completed by Oct. 15, 2012.

Project Entry Steps

- Online Project Registration Each project must be registered online at www.abc. org/eic no later than Nov. 2, 2012.
- Mail Project Binder with Application Forms –
 All project binders including application
 forms must be mailed to the ABC national
 office with a postmark or shipping service
 pick-up date no later than Nov. 19, 2012.

Only one copy of the binder is required.

 Project Entry Fee – A \$425 check made payable to Associated Builders and Contractors must accompany each project binder. Please be sure the check is made out to ABC National rather than the chapter.

Entry Deadlines

Absolutely no extensions will be made to the indicated deadlines.

Mailing Address

Associated Builders and Contractors Attn: 2012 Excellence in Construction Awards 4250 North Fairfax Drive, 9th Floor Arlington, VA 22203

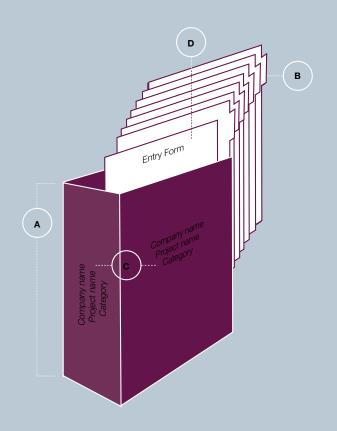
More Information

Specific questions may be directed to the ABC national office by sending an email to eic@abc.org. Information on previous winners may be viewed at www.abc.org/eic.

Judging Criteria

Please read each section carefully.

The panel of judges represents a cross section of construction industry experts, including owners, architects, engineers and other industry leaders. The competition is comparative, using a point system to assist in the comparisons. A project entry can earn a total possible score of 100 points. The different evaluative sections and their point values are listed below. Answers to questions should be clear and succinct as directed; the quality of an entry's presentation will have a great impact on its opportunity to win.



Overall Presentation and Conformance to Entry Requirements

(5 points)

- **A.** Place entry in a three-ring binder not to exceed 12 X 12 inches.
- **B.** Use tabs with a label for each of the sections 1 through 8 outlined in the application.
- **C.** Indicate company name, project name and entry category on the spine and cover of the binder.
- **D**. Include the application's Project Entry Form as the first page in the binder.
- **E.** All documents included in the binder must be on 8" 1/2 X 11" sheets. No oversized paper is permitted.
- **F**. Do not send videos, DVD presentations or oversized documents.

(continued on next page)

Judging Criteria (continued

TAB SECTION 1

Contracted Scope (10 points)

- Up to one full single-sided page.
- Provide a description of your scope for this project with the following information: type of construction, size of project, contract value, length of project and percentage of labor that is self-performed.
- Describe the opportunities you provided to the construction community to participate based on merit.
- Samples of Contracted Scope narratives may be viewed online at www.abc.org/eic.

TAB SECTION 2

Project Narrative (30 points)

- Up to four single-sided pages.
- Provide a written narrative indicating why this project is special and why it qualifies for a national award.
- Describe the innovative programs relating to personnel management, quality control, scheduling and value analysis.
- Indicate any special obstacles you overcame in completing the project and describe any difficulties or extenuating circumstances encountered in completing the project.
- Projects entered into the Community / Public Service categories may include up to five pages, with the fifth page being a separate page describing why the project qualifies for the category. Include a description of the resources donated by your company.

TAB SECTION 3

Photographs (8 points)

- Submit photographs of the project on no more than 10, single-sided 8 1/2" by 11" sheets.
- There is no limitation on the number or size of the photographs for the 10 pages, although 5-10 photographs are recommended.
- To obtain maximum points, provide "in progress" photos for new construction or "before and after" photos for restoration and renovation projects.
- Provide a caption for each printed photograph, but keep the electronic images on a CD or flash drive clear of any labels or captions.
- A CD or flash drive with your digital photos saved at a minimum of 300 dpi resolution is required. Include the CD or flash drive in a vinyl sleeve, properly labeled and securely fastened. The label should include the company name and the project name.
- The photographs must not be submitted within a software program such as PowerPoint or Acrobat and must not include any text or framing that affects the photo.
- Absolutely no videotapes.
- Photographer's Use Authorization: If any photos being submitted were taken by a third-party photographer, the photographer's written authorization to use the photos is required. There are two ways to comply: (1) the photographer can sign and date on Page 9 of the application agreeing to the license, or (2) the applicant must submit a letter from the photographer giving ABC authorization to use the photos, which must follow the license agreement.

TAB SECTION 4

Project Safety (33 points)

- Complete the separate Project
 Safety Form on page 8 of the
 application and include it in the
 Project Safety section of the entry.
 Place this form as the first page
 behind the safety tab of the entry.
- Insert a copy of your OSHA Form 300 behind the Project Safety
 Form, with personal identification redacted.
- No project that involves a prime, multi-prime, subcontractor or any trade related work regardless of the type of contract, that has a safety-related fatality, is eligible for an Excellence in Construction award.

TAB SECTION 5

References (10 points)

- Include letters of recommendation from third-parties involved with the project, such as the owner and design team. If the owner is unable to provide a letter of recommendation due to company policy, include a letter from the owner on their letterhead stating they are unable to provide a reference.
- General contractors must submit letters from at least the owner and the architect.
- Specialty contractors must submit a letter from at least the general contractor.

TAB SECTION 6

Supplemental Materials (2 points)

- Up to five single-sided pages.
- Provide any miscellaneous supporting materials such as diagrams and other graphics, media coverage, other awards and promotion.
- Do not submit oversized documents.

TAB SECTION 7

AQC Contractor (2 points)

 If your company is designated as an ABC 2012 Accredited Quality Contractor (AQC) member, include a copy of the company certificate. This certificate may be requested by emailing aqc@abc.org.

TAB SECTION 8

Greener Tomorrow Award

 Projects that win an Eagle may be considered for a Greener Tomorrow Award. If your project is a LEED project, please include a copy of the project's LEED scope sheet that was submitted to the U.S. Green Council.

Required Forms

The forms necessary for entry may be downloaded at www.abc.org/eic. Make sure the following are included in your binder:



- Project Information Form, page 1 (from page 6 of application)
- Project Award Category Form, page 2 (from page 7 of application)
- If needed, letter from chapter verifying eligibility, page 3 (for more information, please see Entry Requirements on page 4 of this document)



- Project Safety Form, page 1 (from page 8 of application)
- OSHA's Form 300, page 2
- ABC STEP certificate following OSHA's Form 300



 Project Entry Qualifications, Rights and Agreement (from page 9 of application)