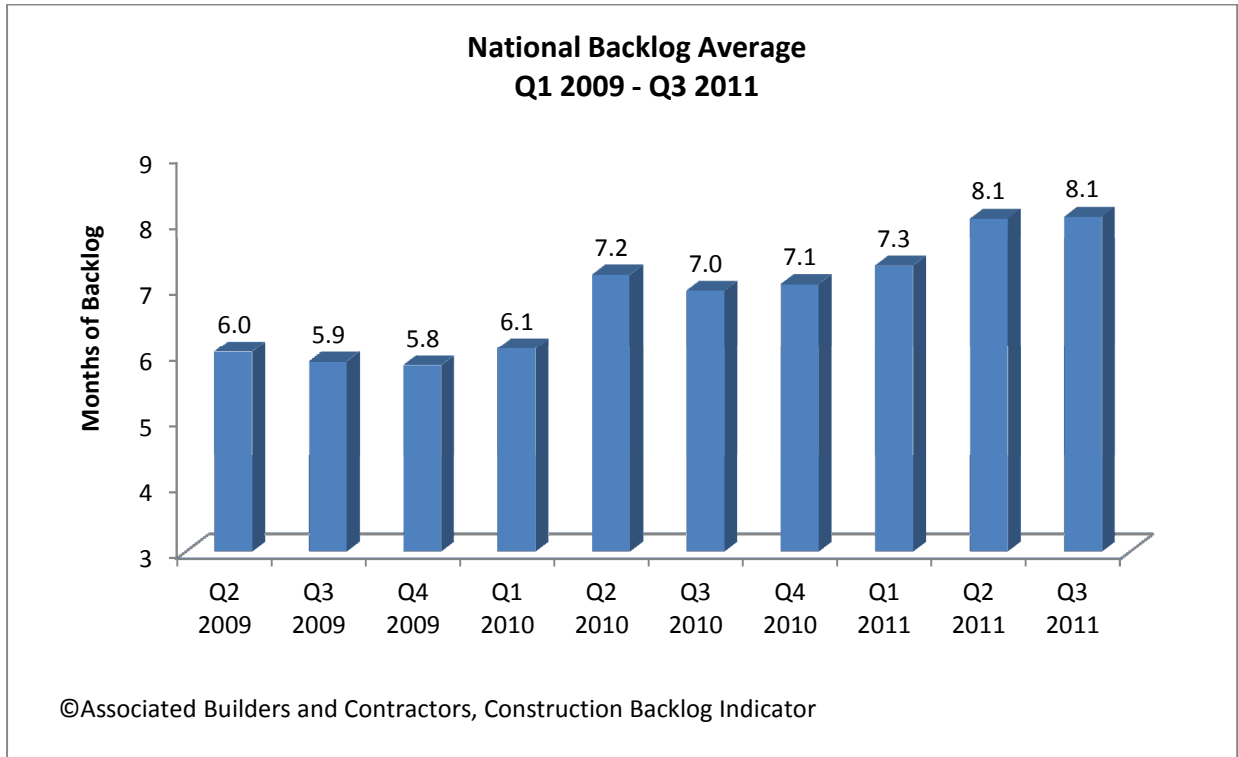


**Charts and Graphs Index**  
Q1 2009 – Q3 2011

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Average backlog measured in months

Quarter	Average Backlog (months)
1 <sup>st</sup> Quarter, 2009	6.53
2 <sup>nd</sup> Quarter, 2009	6.02
3 <sup>rd</sup> Quarter, 2009	5.87
4 <sup>th</sup> Quarter, 2009	5.81
1 <sup>st</sup> Quarter, 2010	6.07
2 <sup>nd</sup> Quarter, 2010	7.19
3 <sup>rd</sup> Quarter, 2010	6.95
4 <sup>th</sup> Quarter, 2010	7.05
1 <sup>st</sup> Quarter, 2011	7.33
2 <sup>nd</sup> Quarter, 2011	8.06
3 <sup>rd</sup> Quarter, 2011	8.08

Average backlog measured in months by industry

Quarter	Commercial and Institutional	Heavy Industrial	Infrastructure
1 <sup>st</sup> Quarter, 2009	6.77	6.33	5.40
2 <sup>nd</sup> Quarter, 2009	6.02	5.61	7.61
3 <sup>rd</sup> Quarter, 2009	5.54	5.49	10.63
4 <sup>th</sup> Quarter, 2009	5.61	6.11	9.86
1 <sup>st</sup> Quarter, 2010	5.90	6.50	9.33
2 <sup>nd</sup> Quarter, 2010	6.96	6.83	10.39
3 <sup>rd</sup> Quarter, 2010	6.79	6.47	9.66
4 <sup>th</sup> Quarter, 2010	7.01	6.63	8.89
1 <sup>st</sup> Quarter, 2011	7.26	6.57	8.73
2 <sup>nd</sup> Quarter, 2011	8.63	5.38	7.88
3 <sup>rd</sup> Quarter, 2011	8.42	5.89	9.23

Average backlog measured in months by region

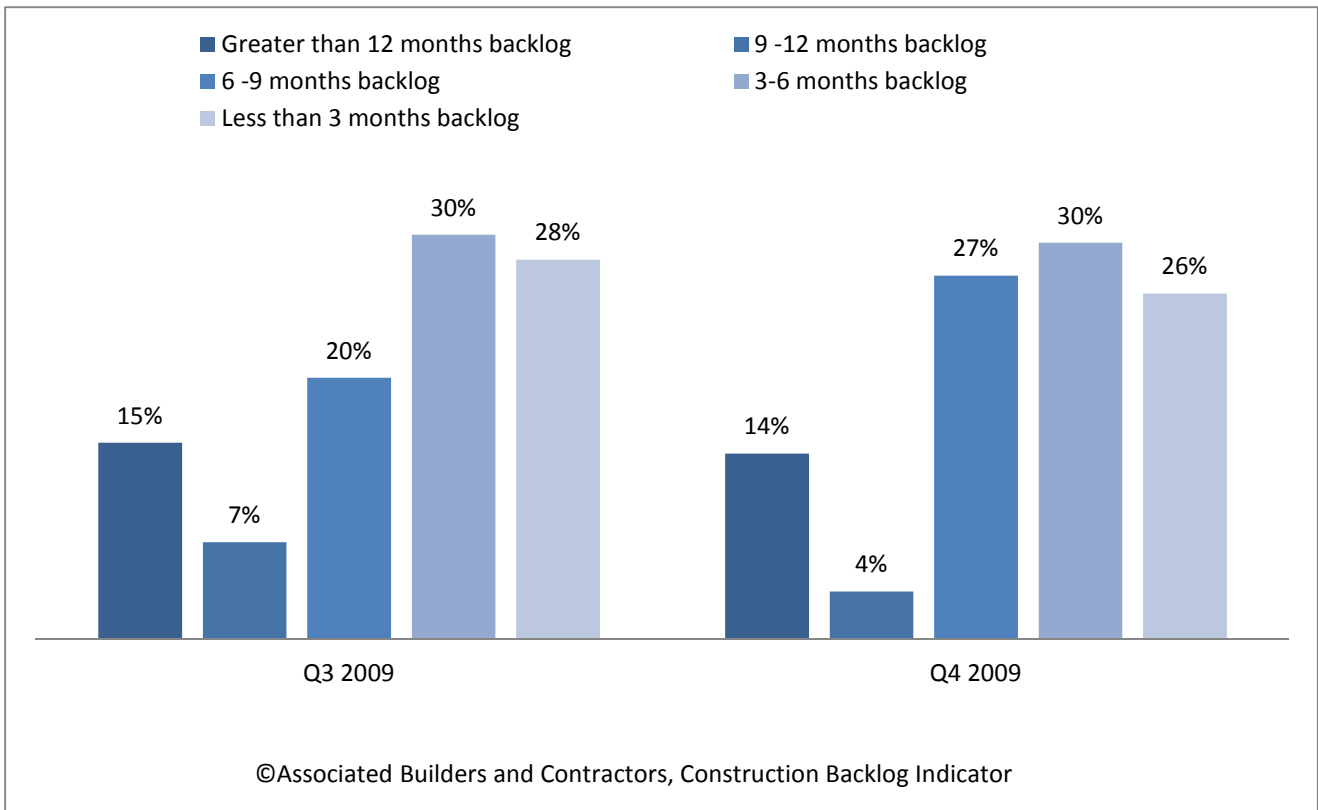
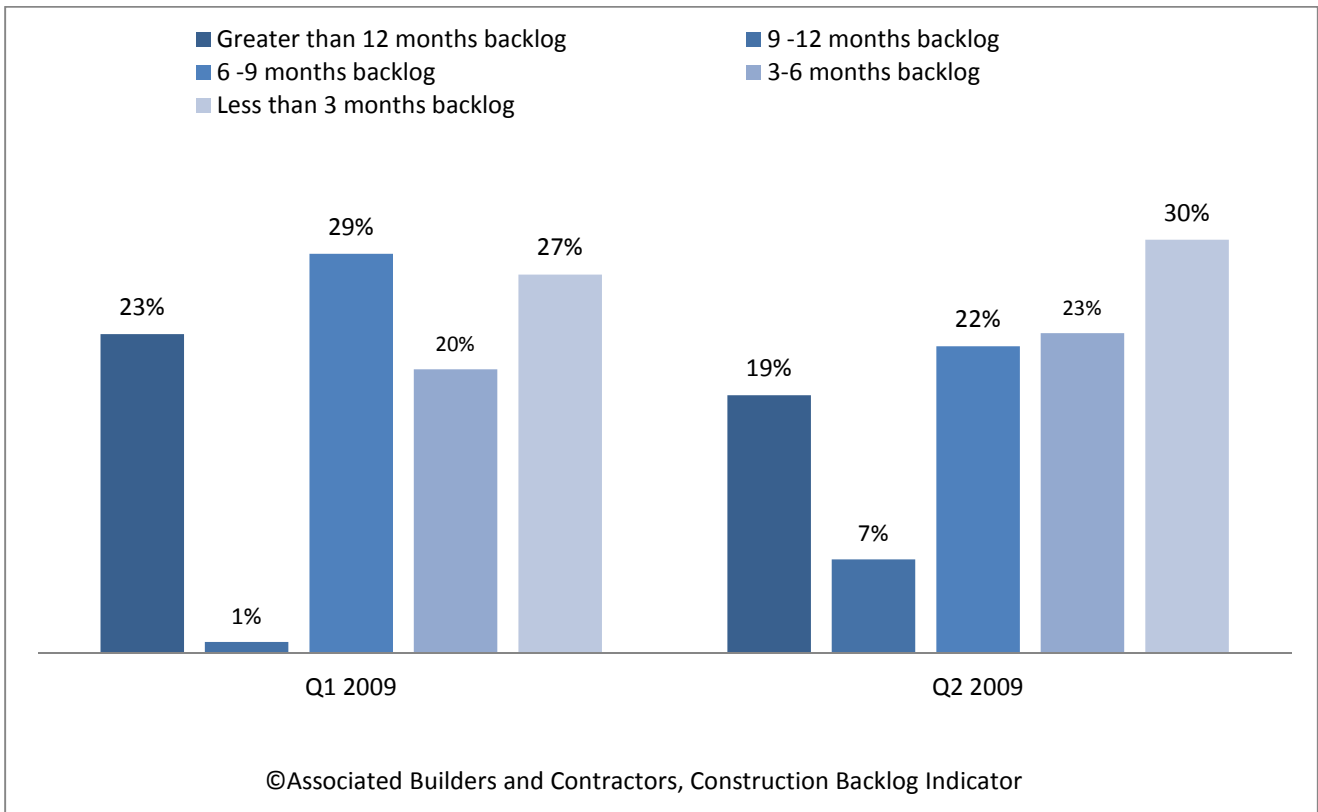
Quarter	Northeast	South	Middle States	West
1 <sup>st</sup> Quarter, 2009	5.54	8.15	5.11	6.70
2 <sup>nd</sup> Quarter, 2009	4.96	7.26	5.03	6.37
3 <sup>rd</sup> Quarter, 2009	5.81	5.91	5.52	6.41
4 <sup>th</sup> Quarter, 2009	5.41	6.54	4.93	6.35
1 <sup>st</sup> Quarter, 2010	6.33	6.41	5.23	6.06
2 <sup>nd</sup> Quarter, 2010	7.19	7.43	6.69	7.33
3 <sup>rd</sup> Quarter, 2010	8.01	6.98	5.77	6.85
4 <sup>th</sup> Quarter, 2010	7.01	7.78	6.22	5.80
1 <sup>st</sup> Quarter, 2011	7.34	8.16	6.21	6.24
2 <sup>nd</sup> Quarter, 2011	7.23	9.30	6.94	7.94
3 <sup>rd</sup> Quarter, 2011	7.52	9.41	6.50	7.40

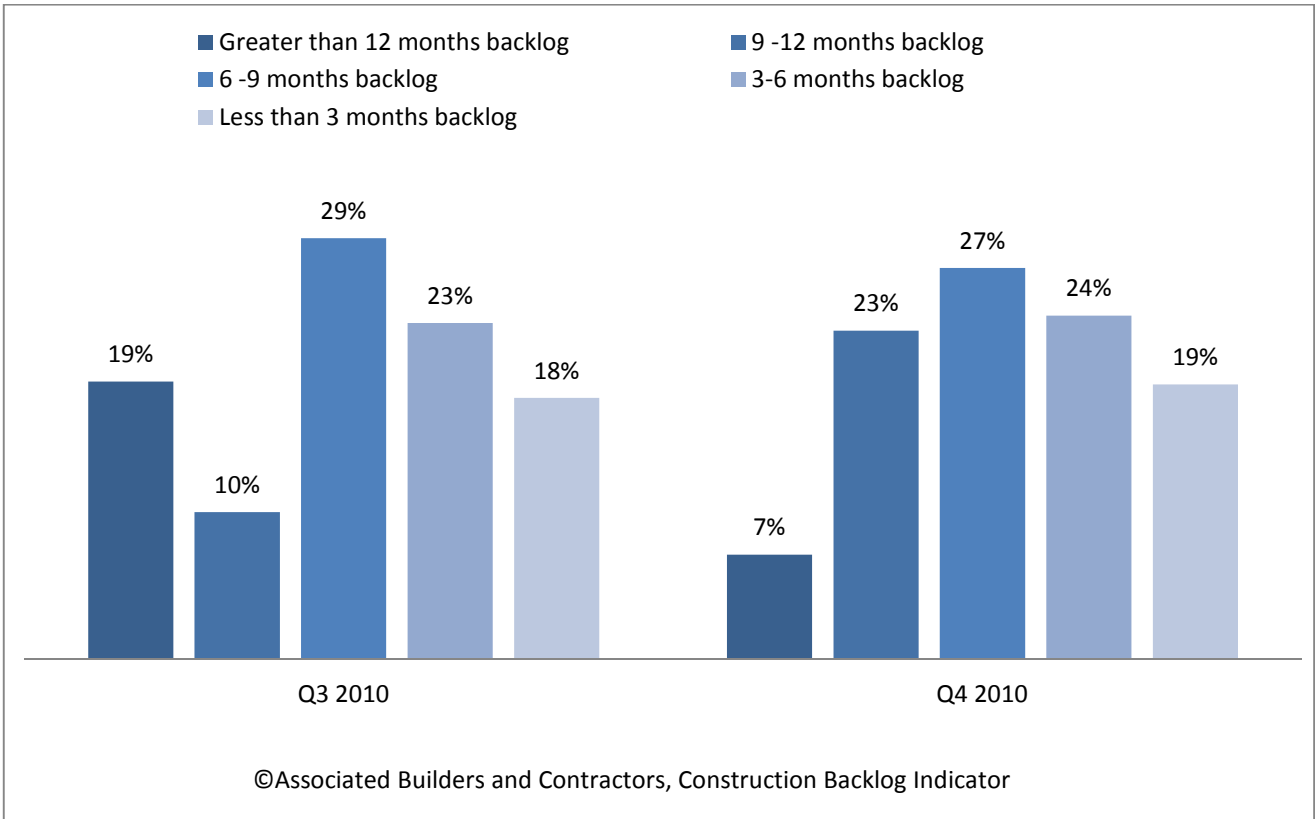
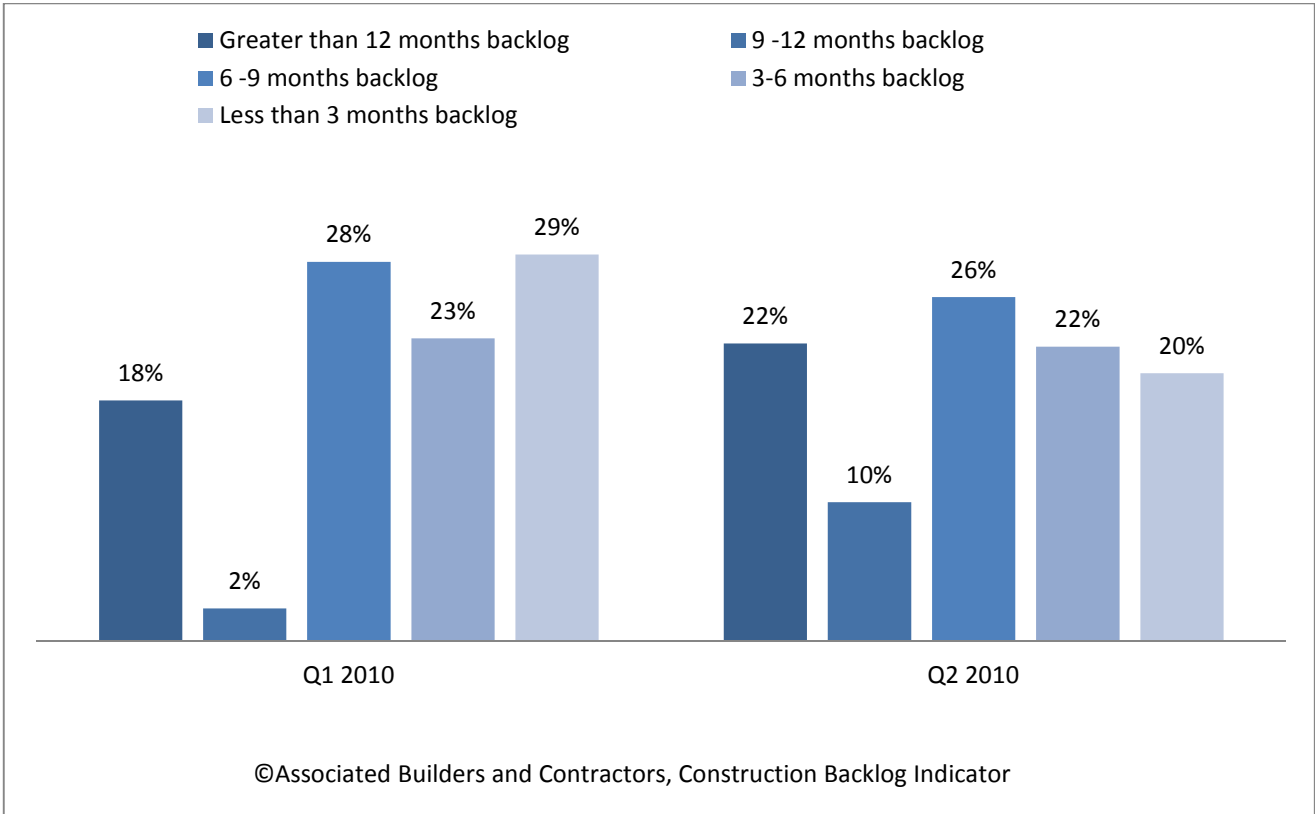
Average backlog measured in months by company size

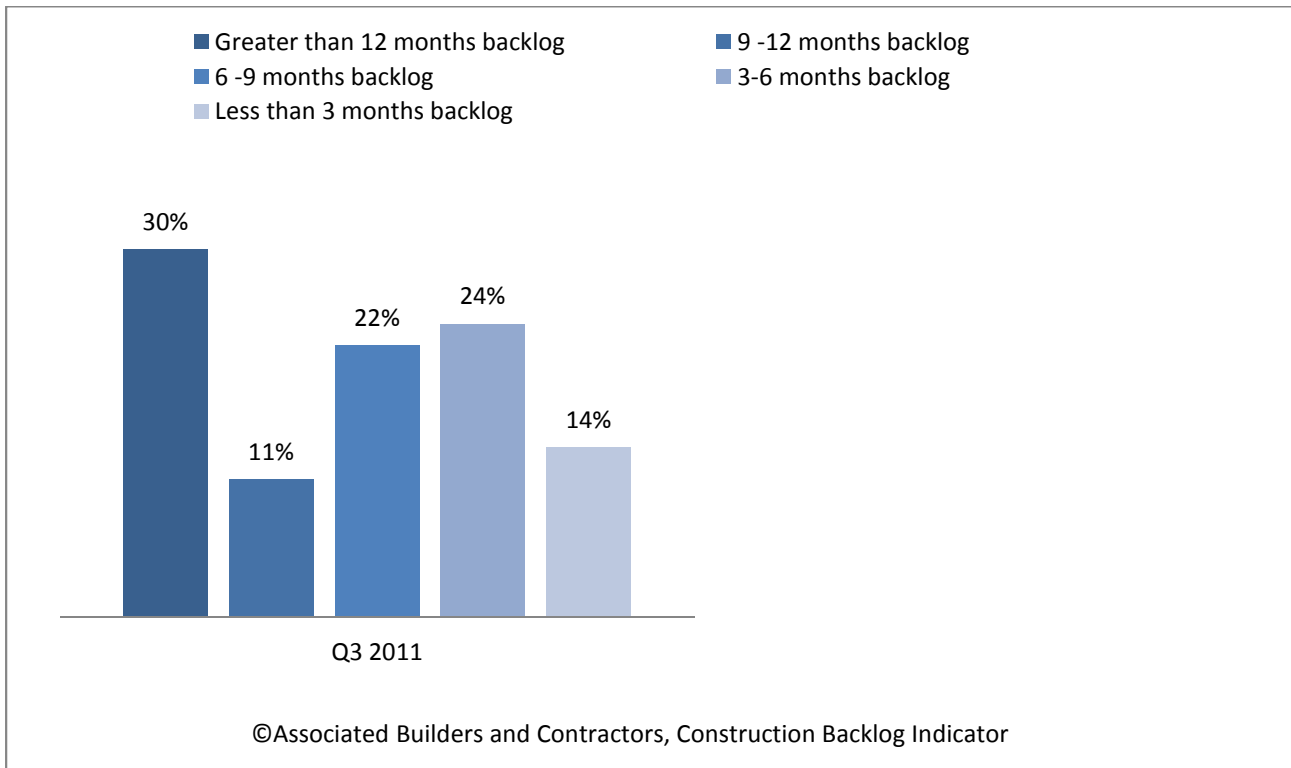
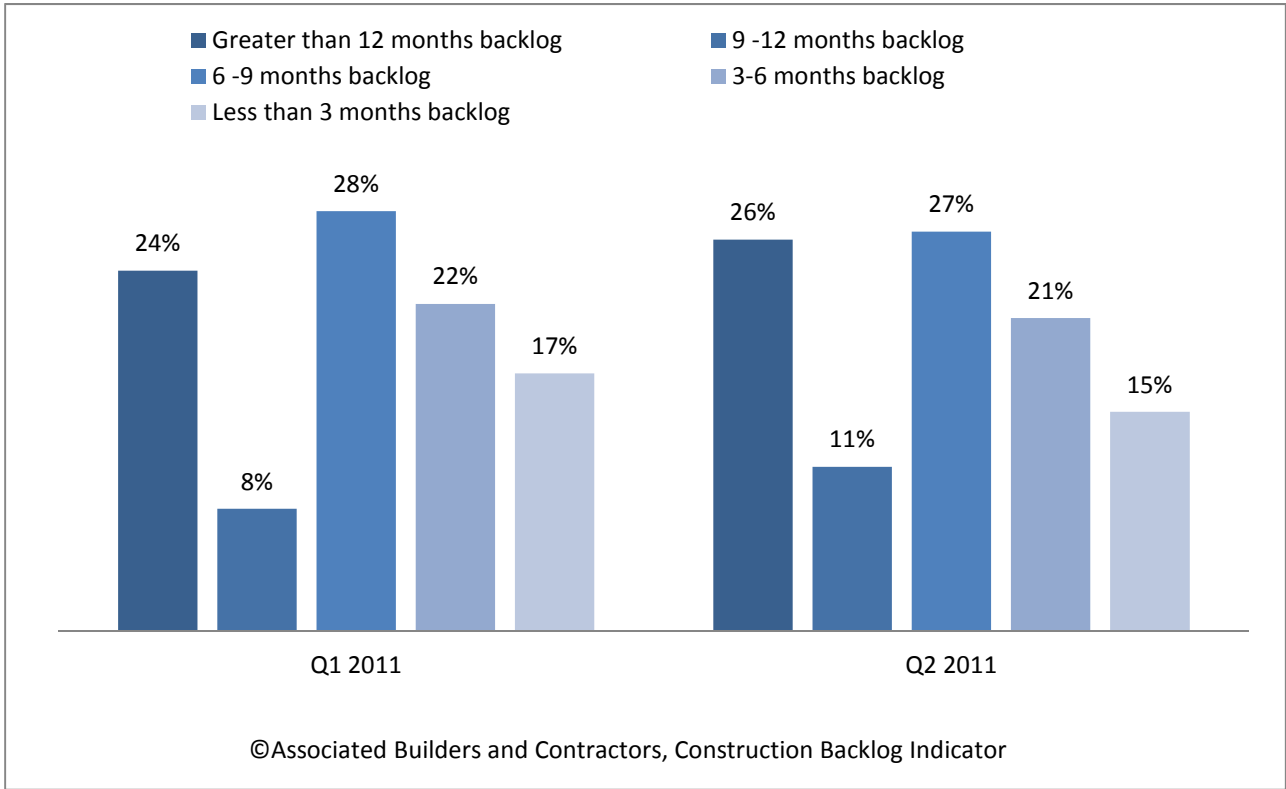
Quarter	Revenue less than \$30 million*	\$30 million and \$50 million	\$50 million and \$100 million	\$100 million or more
1 <sup>st</sup> Quarter, 2009	5.44	4.99	7.22	9.70
2 <sup>nd</sup> Quarter, 2009	4.79	4.61	7.21	9.12
3 <sup>rd</sup> Quarter, 2009	5.34	4.91	7.35	7.06
4 <sup>th</sup> Quarter, 2009	4.98	5.49	5.85	8.19
1 <sup>st</sup> Quarter, 2010	4.98	6.40	6.52	8.35
2 <sup>nd</sup> Quarter, 2010	6.18	7.05	8.34	9.12
3 <sup>rd</sup> Quarter, 2010	6.21	6.64	8.16	8.13
4 <sup>th</sup> Quarter, 2010	6.28	5.60	8.49	9.13
1 <sup>st</sup> Quarter, 2011	6.37	6.50	8.98	9.62
2 <sup>nd</sup> Quarter, 2011	7.45	6.72	9.83	9.31
3 <sup>rd</sup> Quarter, 2011	7.12	7.25	9.70	9.79

\*Since June 2009, this category has come to include firms with less than \$10 million in revenue.

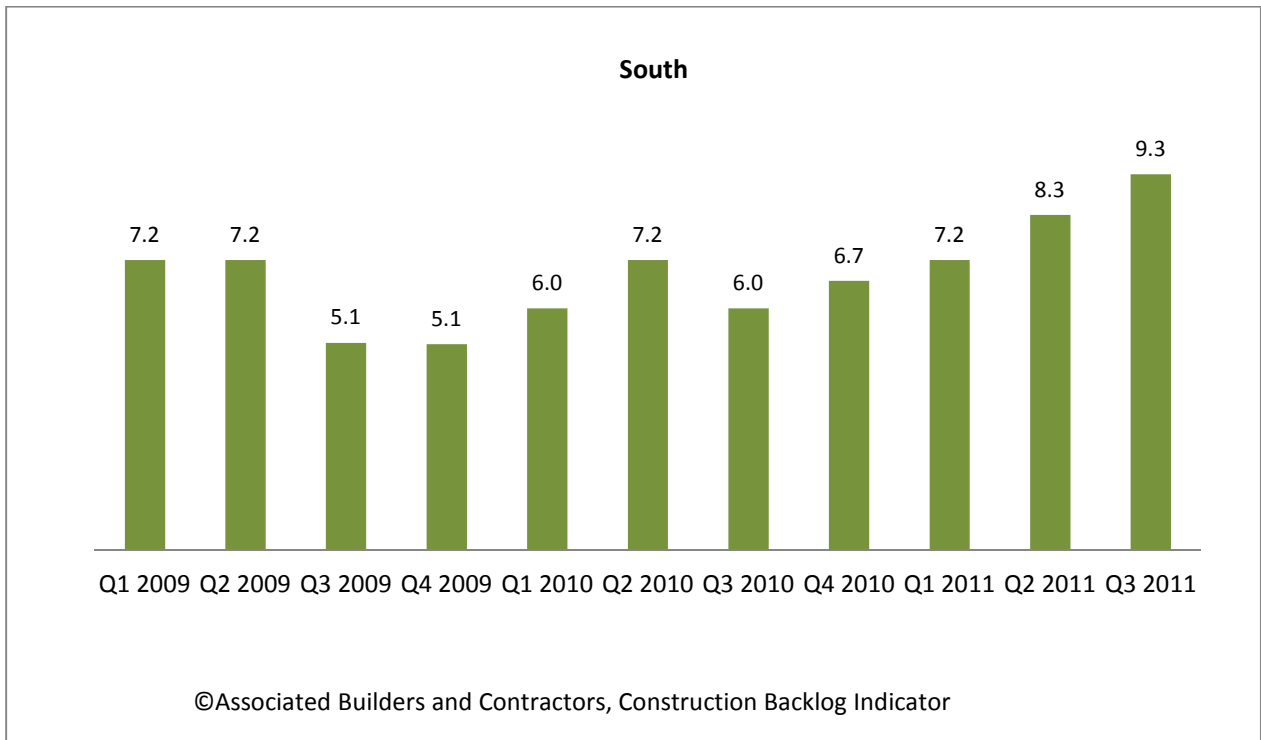
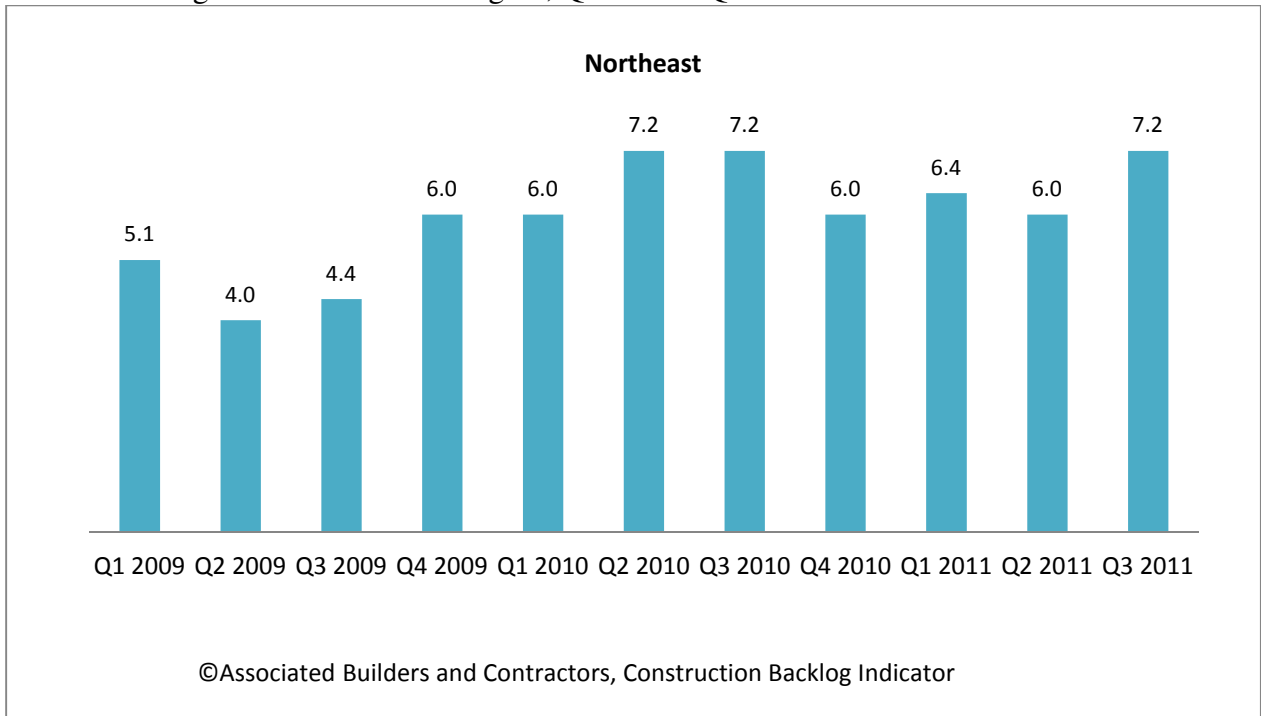
Distribution by backlog length, Q1 2009 – Q3 2011



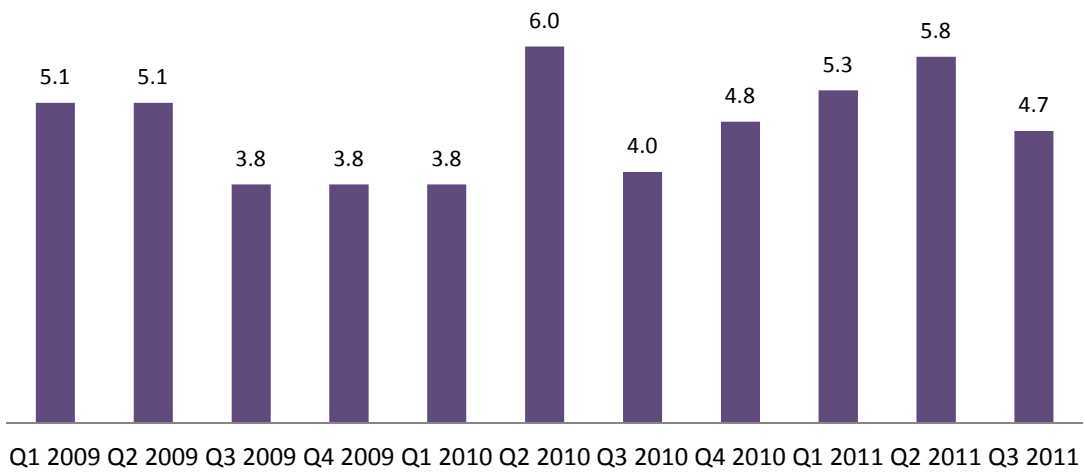




Median backlog in months for each region, Q1 2009 – Q3 2011



### Middle States



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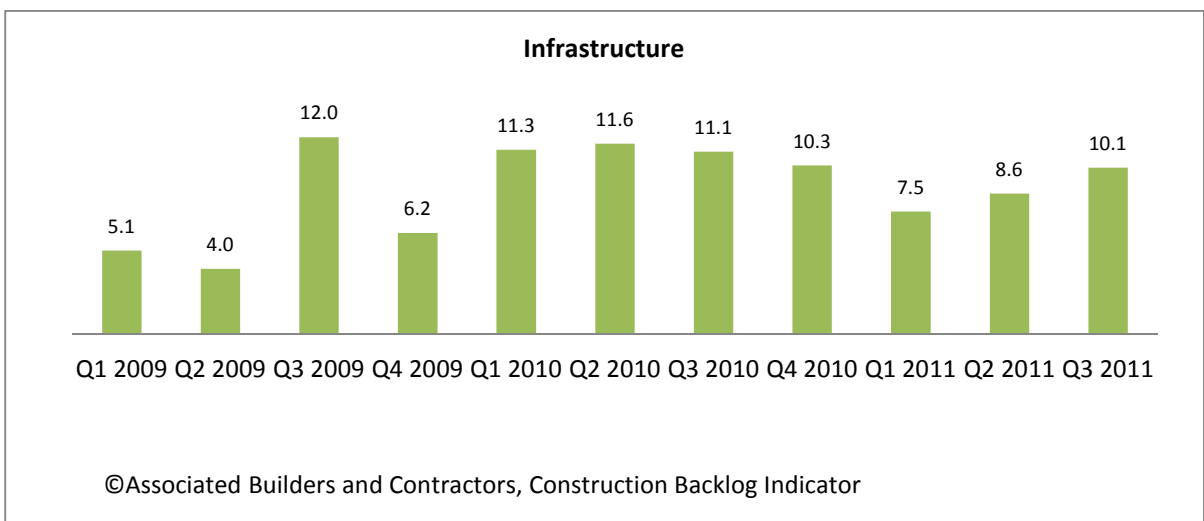
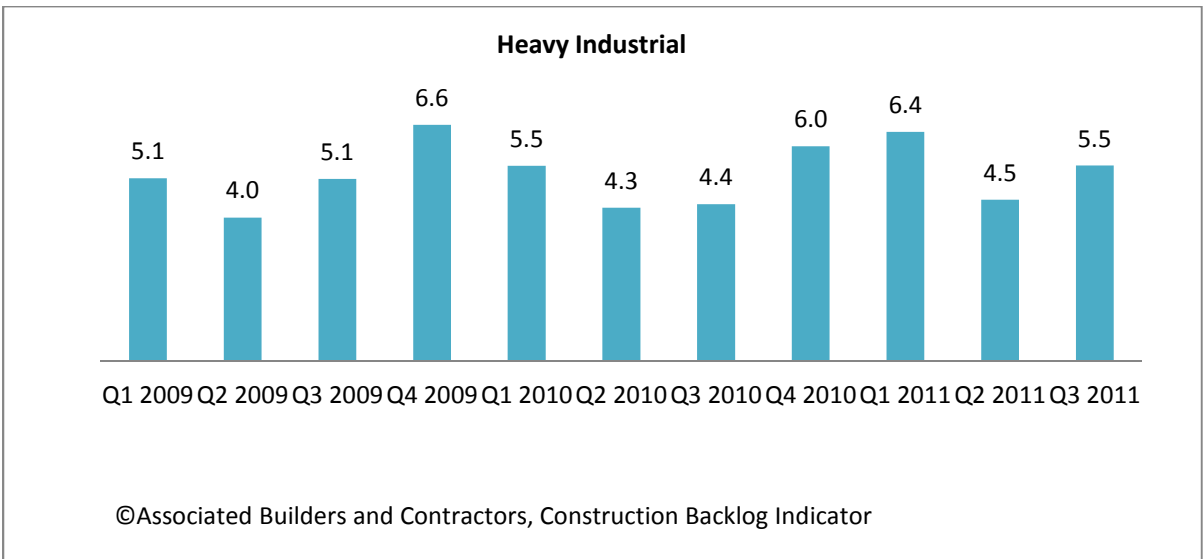
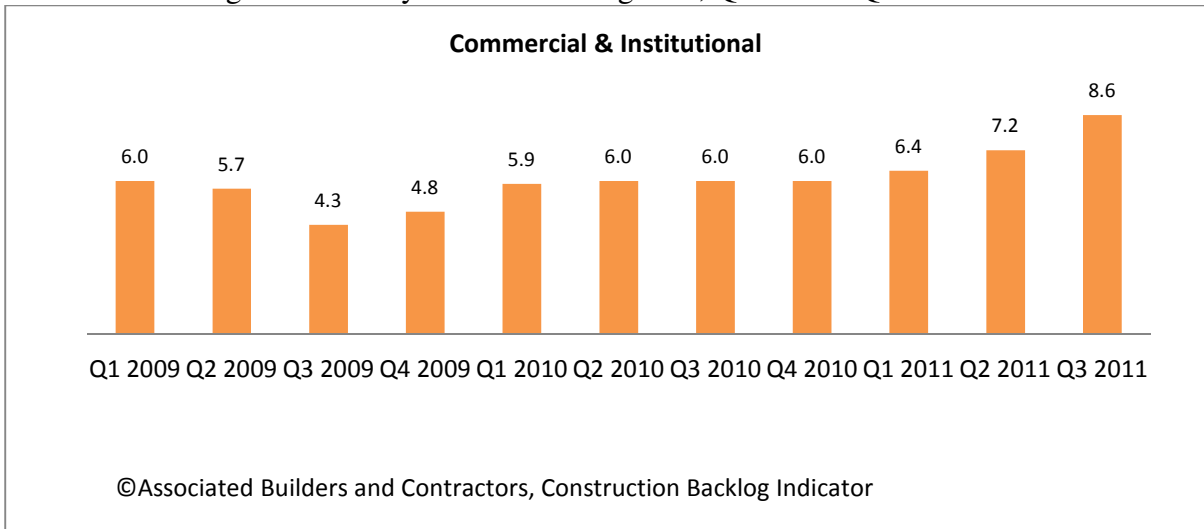
### West



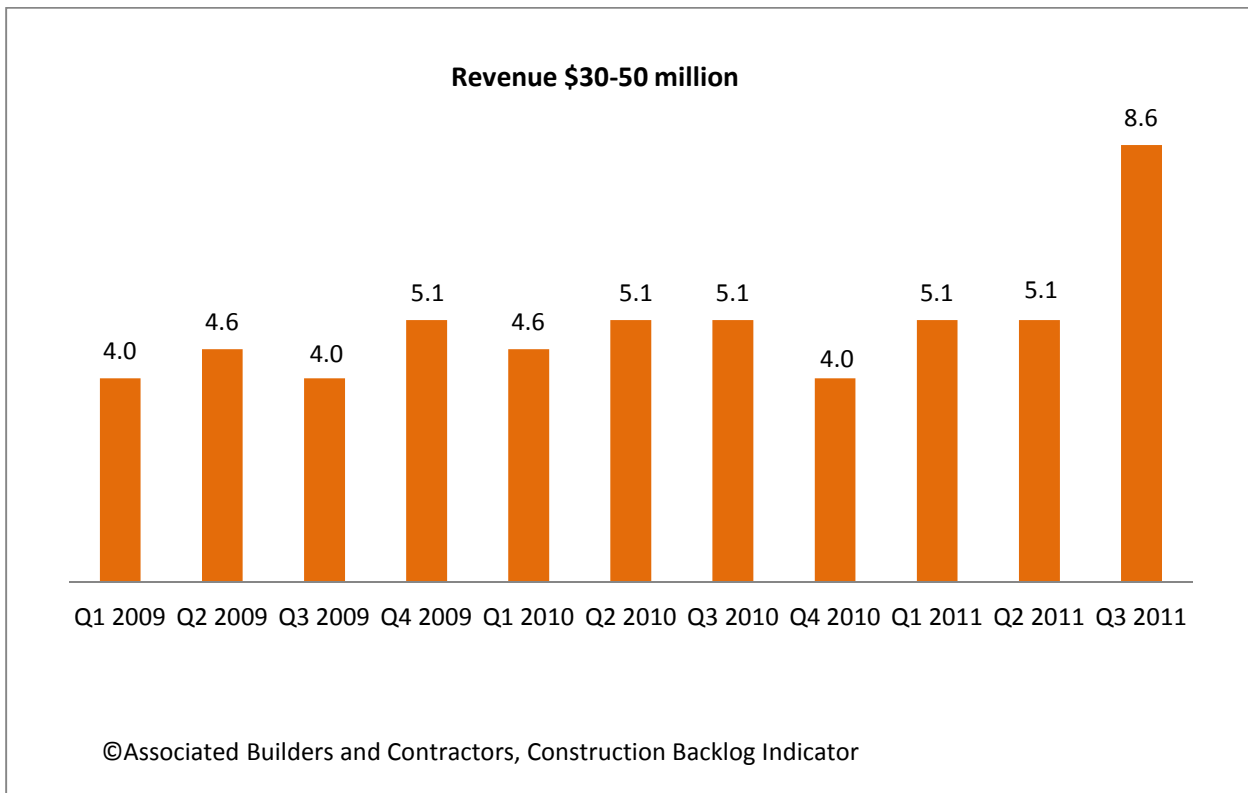
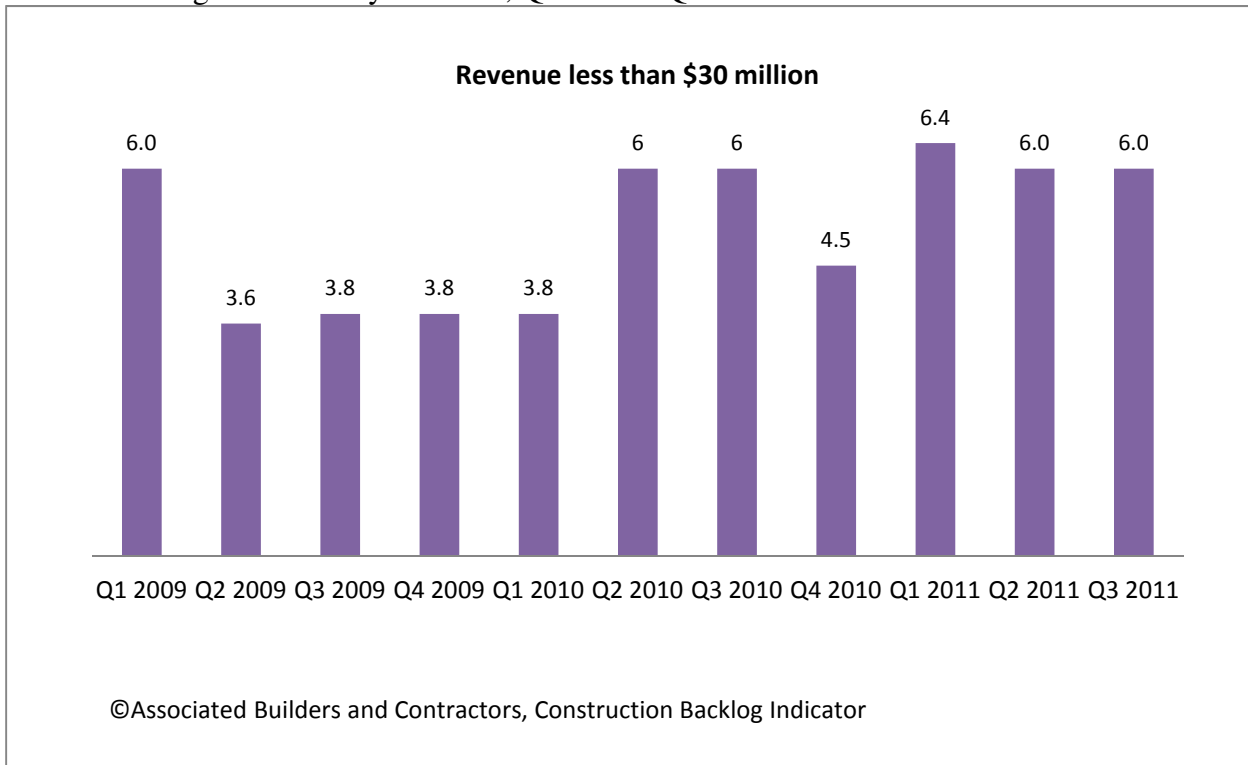
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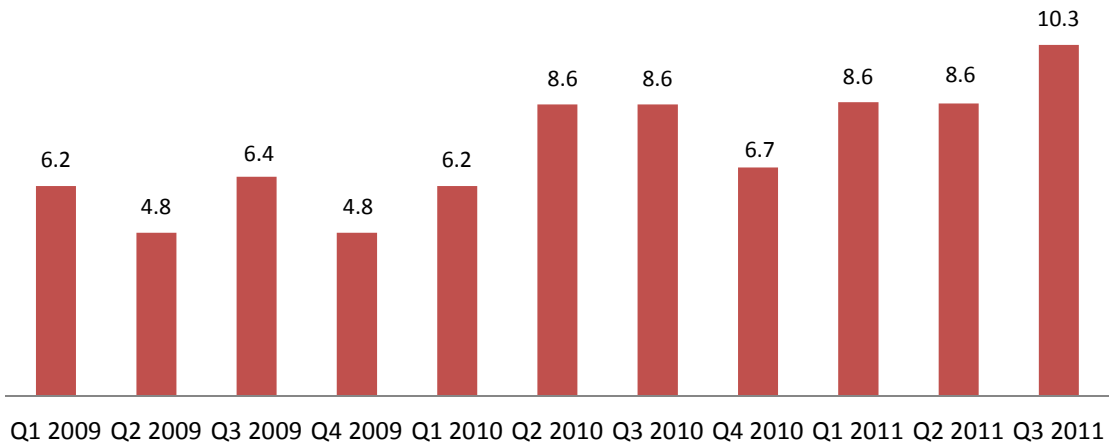
## Median backlog in months by construction segment, Q1 2009 – Q3 2011



Median backlog in months by firm size, Q1 2009 – Q3 2011

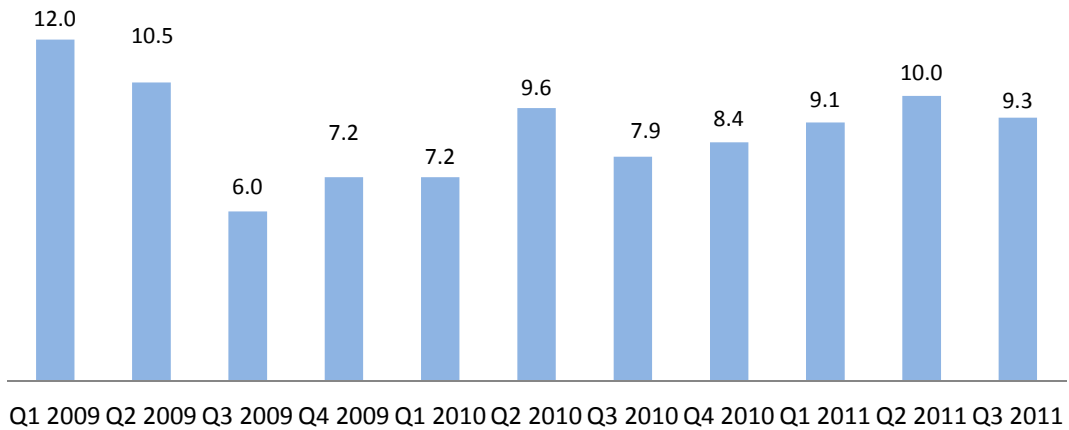


### Revenue \$50-100 million



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### Revenue greater than \$100 million



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