Build Your Competitive Edge With ABC’s Strategic Partners

ABC’s six strategic partners provide an array of resources to help you win and deliver work safely and build your competitive edge.

CNA

Insurance to protect your employees, your projects and your bottom line.

- A portfolio of commercial insurance coverage tailored to the needs of the contracting industry.
- Risk control and engineering services geared toward the unique challenges facing trade and general contractors to help reduce risk and improve safety.
- A complimentary library of safety tools and resources to enhance your company’s safety program.

Contact: Kevin Boysen
Kevin.boysen@cna.com | (312) 822-6615

THE Contractors PLAN®

Bona fide fringe benefit plans that help contractors attract and retain employees

- Solutions to help contractors win more government jobs.
- An hour banking program that allows employees to continue health coverage between jobs and during work stoppages.
- A proprietary online benefits portal that makes managing bona fide benefits easy—track enrollments, make payments and run reports.

Contact: Brian Robertson
brobertson@fbg.com | (512) 827-5350

JLG

Work safely at height with access equipment.

- Replace ladders and reduce accidents with JLG low level access products. Free demos at your job site.
- JLG offers a wide range of used, reconditioned and certified units to bolster your fleet.
- Talk to JLG about its train-the-trainer program to keep your team’s training up to date.
- Try JLG’s BIM models to help plan and budget the equipment needs for your next project.

Contact: Craig Edwards
cpedwards@jlg.com | (717) 816-9746

Tradesmen International

Skilled, productive craft professionals precisely where and when you need them.

- Nearly 450,000 field-tested craft professionals to help you mitigate workforce shortage challenges.
- Construction labor management-trained service reps who help you sustain an optimized work-to-worker ratio.
- Labor-cost containment strategies to help you minimize hiring, workers’ comp, unemployment and benefits expenditures.

Contact: Ed Rojeck
ed.rojeck@tradesmeninternational.com | (440) 996-3123

United Rentals

Equipment, at the click of a button.

- Equipment, when and where you need it.
- United Academy: training by the pros from a wide-ranging course catalog.
- United Rentals Benchmarking Service: a comprehensive benchmarking tool that pinpoints improvement opportunities and increases jobsite productivity.

Contact: Dennis Walker
dwalker@ur.com | (303) 576-3508

Viewpoint

Construction software for jobsite management.

- Construction software focused on connecting critical business functions like accounting and project management with field operations
- An exclusive library of educational content that keeps you informed of the latest developments in construction technology.
- Viewpoint/STEP integration to help you keep jobsites safer and more productive.

Contact: Wayne Newitts
wayne.newitts@viewpoint.com | (503) 880-7779

Get to know ABC’s strategic partners today. Visit abc.org/strategicpartners.