



## Who Should Attend?

Owners, project managers, estimators and any employee involved in managing projects.

## Why Attend?

- Learn tangible tools to improve profitability, productivity, quality and customer satisfaction.
- Experience real-world applications through interactive, project management courses and contractor case students.
- Obtain management tools that will positively impact their company.

*“I have attended multiple ABC educational programs in the past, so there was a high bar for PMI. This program exceeded my expectations and I’d encourage, any project manager or estimator to attend.”*  
*-Attendee Testimonial*

## Course Modules (including, but not limited to):

Budgeting	Increasing Profit through Standardization	Effective Project Correspondence
Total Quality Management	Pre-Fab & Profitability	Negotiation Strategies & Techniques
Make the Contract Work For You	Everybody Sells	Managing Vendors & Subcontractors
Managing Change on the Project	What’s the Bottom Line?	Short Interval Scheduling
Profitability in Planning & Scheduling	Project Building Blocks: The Estimate	Materials Management
Project Turnover	Using Technology to Gain Profit	
Keeping Score – Labor Costs & You	Get Ahead and Stay Ahead – Frontloading	
The River of Life – Cash Flow	Safety = Lives, Health, Profitability	
Keeping Score – Tracking & Logging	Winning the Change Order Game	
Mobilization & Site Planning		

## Course Details:

- The Project Management Institute is 80 hours of instruction in two non-concurrent 40-hour sessions with an interim period between classes for applied assignments and reporting.
- Classes are in session Tuesday - Friday from 8:00 a.m. through 9:00 p.m. with a welcome dinner and reception and a closing and graduation banquet.
- Class size is limited to provide an interactive experience and to allow the faculty to be fully available to the attendees.