

**ABC USES ITS NATIONAL RESOURCES AND LOCAL PRESENCE TO PROVIDE ELEVATOR CONTRACTORS WITH OUTSTANDING TRAINING AND BUSINESS DEVELOPMENT OPPORTUNITIES.**

“

ABC provides a wealth of resources to help me grow my business and remain competitive. I've accessed safety training tools and saved money on a number of business-related expenses through ABC that translates into better value for my customers. The return on my investment has been great.

”

—Rick Kennedy  
Kencor Elevator

## **ABOUT ASSOCIATED BUILDERS AND CONTRACTORS**

- National association with a network of more than 21,000 merit shop construction and construction-related member companies belonging to 70 local chapters across the United States.
- Focuses on commercial, industrial and institutional sectors of the industry.
- Committed to advancing the merit shop construction philosophy.
- Encourages open competition and supports a free enterprise approach to business.
- Provides a strong political voice to represent the specific interests of elevator contractors.
- Join Today! Email [elevators@abc.org](mailto:elevators@abc.org) and visit us at [www.abc.org/elevators](http://www.abc.org/elevators) for more information and to find your local chapter.



# **JOIN THE ELEVATOR CONTRACTORS COUNCIL**

*Defending the Merit Shop  
In the Elevator Industry*



**THE ABC NATIONAL ELEVATOR CONTRACTORS COUNCIL (ECC), COMPRISED OF MEMBER ELEVATOR CONTRACTORS AND SUPPORTED BY ABC STAFF, IDENTIFIES AND PROVIDES SERVICES TAILORED SPECIFICALLY TO ELEVATOR CONTRACTORS.**

- Get representation through an aggressive and proactive legislative, regulatory and legal affairs program. ABC represents merit shop elevator contractors' interests before federal, state and local lawmakers.
- Develop more business opportunities. The ECC provides access to networking with general contractors, building owners and building managers, providing you with the opportunity to expand your market share and develop strategic business opportunities.
- Get a business advantage over your competition. ABC's Workforce Week offers sessions focused around quality, productivity, safety, technology and professional development for contractors. ECC members can expand their knowledge and enhance their professional skills.



**MORE RESOURCES FOR ALL ABC MEMBERS**

- Business development tools to grow your company.
- Management education to enhance your professional expertise.
- Safety programs to improve your company's performance.
- Government affairs resources to make your political voice heard.
- Legal services to protect your business.
- Publications to inform you about industry news and developments.
- Networking opportunities to connect you with industry leaders and your customers.
- Insurance programs to help you attract and retain employees.
- Member discount programs to save your company money.
- Website tools to link you with digital construction resources.
- Local chapter offices to support your company.

[abc.org/elevators](http://abc.org/elevators)

“

Being a member of ABC is like having a partner who does the work I'd rather not do. I want to run my business, not be distracted by the political process. But I've come to realize, like ABC says, you need to get involved with politics or get out of business. ABC is involved for me. It's good to know someone is speaking up for my best interests.

—John Sweeney  
Jersey Elevator Co., Inc.

“

ABC's Elevator Contractors Council helps me advance merit shop principles that emphasize training and safety for my employees, while providing insights for offering greater quality and value for my customers.

—Pete Meeks  
Delaware Elevator, Inc.